# ANNUAL REPORT FOR THE YEAR 2016

ZAPA beton a.s.
Vídeňská 495, 142 00 Praha 4
Corporate ID No.: 25137026
recorded in the Commercial Register by the Municipal Court in Prague under file No. B 4785

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#### Company Profile

#### The Past and the Present

The history of the company ZAPA beton began at the start of the nineties as a small business with only a few employees. Production initially took place in batching stations. The first conventional concrete mixing plant operated by ZAPA was in Kačerov in Prague. For financial reasons, the company's initial expansion mainly went the way of renting older plants and their gradual modernisation. The first markets in the Czech Republic were Prague and Central Bohemia and the first plant in Moravia was the concrete mixing plant in Hulín. The acquisition of new plants took place swiftly and, over the course of the 1990s, ZAPA beton became one of the leading producers on the Czech market for ready mixed concrete.

At the end of the same decade, ZAPA beton was incorporated into the structure of the German Dyckerhoff Group, which later became part of the multinational Buzzi Unicem Group from Italy. This holding company is orientated towards the production of cement and ready mixed concrete and is active in Europe, Russia, the USA, Mexico and North Africa. The company thus stabilised its capital at the turn of the millennium and continued to grow. In 2003, ZAPA beton a.s. became a company with 100% foreign capital participation. It also gradually achieved an important position on the Slovakian market, where it has now been present since 2001, and is also active on the Hungarian market. ZAPA beton also produces aggregates.

Production in ZAPA beton a.s. takes place on the level of individual plants (concrete mixing plants and plants producing aggregates), with a basic division into the regions of Bohemia and Moravia. The same regional division also applies (in the case of ready mixed concrete) to sales activities. Company management — economic and administrative control — is performed centrally. The company does not have any branch or another part of enterprise abroad. At the end of 2016, ZAPA beton a.s. was producing in 53 concrete mixing plants, 2 quarries, 2 grinding plants and 4 gravel pits in the Czech Republic and through its subsidiary companies it also controlled another 2 concrete mixing plants. In the Slovak Republic it was operating 15 concrete mixing plants and 2 gravel pits. One gravel pit was operated under the ZAPA beton brand also in Hungary, where another sand pit was acquired in 2016.

ZAPA beton a.s. participated in establishing the Czech Association of Concrete Producers and is one of its active members. Its subsidiary, ZAPA beton SK s.r.o., is a member of the Slovak Association of Ready Mixed Concrete Producers. These are professional interest groups made up of the most important companies in the field.

#### ZAPA beton – years and events:

1991	Company founded by Jiří Boyling with its first plant in Progres
1993	<ul> <li>Company founded by Jiří Pavlica, with its first plant in Prague</li> <li>3 plants in Prague</li> </ul>
1994	- 5 plants, expansion into central Bohemia
1996	- 12 plants, expansion into eastern Bohemia and Moravia
	- Transformed into a limited liability company
1997	- Transformed into a joint-stock company
1998	- Purchase of 49.97% of ZAPA beton a.s. shares by Dyckerhoff
	- Acquisition of the subsidiary company VIA - VODA spot. s r.o.
2000	- Foundation of the subsidiary company ZAPA UNISTAV, s.r.o.
2001	- Entry into the Slovak market, foundation of the subsidiary company ZAPA beton SK s.r.o.
	- Acquisition of the subsidiary EKO ZAPA beton, a.s.
2002	- Expansion into the Hungarian market, foundation of the subsidiary company ZAPA
	BETON HUNGÁRIA Kft.
	- Takeover of the ownership interests in the subsidiary companies of Dyckerhoff:
	Bohemia Beton Union Děčín s.r.o., Beton Union Plzeň s.r.o., BLANK BETON CHEB, k.s.,
	ZS BETON CHEB, s.r.o., BLANK BETON MOST, k.s. and MOST BETON, s.r.o.
	(in 2003 and 2004, the last four companies named merged with ZAPA beton a.s.)
2002 - 2003	- Increase in Dyckerhoff's ownership interest to 100%
	- Acquisition of a part of the Pískovny Hrádek a.s. shares
2003	- ZAPA beton a.s. surpassed 1 million m³ of ready mixed concrete produced in one year
	- The ZAPA beton Group became the Czech market leader for the first time
2006	- The ZAPA beton Group produced over 2 million m <sup>3</sup> in the Czech Republic and Slovakia
	Annual Report 2016 – ZAPA beton a.s.
	ransas repair as a market mass

- The Group was again the leader on the Czech market this year

- Merger of the subsidiary VIA - VODA spol. s r.o. with ZAPA beton a.s.

2007

- Sale of Bohemia Beton Union Děčín s.r.o.

2008

- Production by the ZAPA beton Group in the Czech Republic and Slovakia exceeded record 2.5 million m<sup>3</sup>

- ZAPA beton becomes the number one on the Slovak market for the first time

- Acquisition of SONDA, s.r.o. (Slovak Republic)

2009

- Impact of the economic crisis on the sales of the ZAPA beton Group: production in the Czech and Slovak Republics in total dropped to 1.7 million m<sup>3</sup>

2010

- Production by the ZAPA beton Group in the Czech Republic and Slovakia amounted to almost

- The first concrete mixing plant was opened at ZAPA BETON HUNGÁRIA Kft.

- Takeover of a share in the Slovak company EURO BETON, s.r.o.

2011

- The ready mixed concrete production of the Group in the Czech Republic and Slovakia reached almost 1.8 million m³

2013

 Buzzi Unicem "squeezed out" the remaining minority shareholders of Dyckerhoff Aktiengesellschaft and became its sole shareholder

- Sale of the ownership interest in EURO BETON, s.r.o.

2014

- New General Manager, the reorganization of the company started

- Merger of Piskovny Hrádek a.s. with ZAPA beton a.s. - Merger of SONDA, s.r.o. with ZAPA beton SK s.r.o.

2015

- Commencement of the KOVV Project (Quality and Sale Are a Common Affair)

2016

- Ongoing reorganization of the company and its procedures; the KOVV Project in progress

- Sale of the ownership interest in Beton Union Pizeň s.r.o.

- Acquisition of another Hungarian sand pit company

#### **Fundamental Company Data**

Company name:

ZAPA beton a.s.

Corporate ID No.:

25137026

Tax ID No.:

CZ25137026

Data Box ID No.:

94wg39w Vídeňská 495, 142 00 Praha 4, Czech Republic

Registered office: Telephone:

+ 420 226 004 444

Fax:

+ 420 226 004 440

Website:

www.zapa.cz

E-mail:

zapa@zapa.cz

Date of incorporation:

16th June 1997

Legal form:

joint-stock company

Registered capital:

CZK 300,200,000 (3,002 registered shares with a nominal value of CZK 100,000)

Commercial Register: Company Shareholder: Commercial Register by the Municipal Court in Prague under file No. B 4785 Dyckerhoff GmbH (100%), with its registered office at Biebricher Strasse 68,

65203 Wiesbaden, Germany (at the Registration Court in Wiesbaden under No.

HRB 27594)

Statutory Body

Chairman:

Jaromír Chmela

-Board of DirectorsDirectors:

Members:

Marco Duranda, Jiří Haša

Supervisory Board:

Chairman:

Paolo Zelano (his office was terminated as of 31st December 2016)

Members:

Massimo Paris, Luigi Buzzi

#### Company Executive Management

General Manager:

HR Manager:

Marco Duranda Jiří Haša

Finance Director:
Director for Bohemia:
Director for Moravia:

Peter Markulinec Vlastimil Hanáček

Director of Quarries and Sandpits, Head of the Central Services Dpt.: Head of Quality:

Jörg Reiner Wild Giuseppe Giunti Alžběta Vlachová

Annual Report 2016 - ZAPA beton a.s.

# Foreword from the General Manager on the Development of Company Activities and Expected Development

Dear Shareholders, Business Partners and Colleagues,

I am happy to report highly positive results for 2016. ZAPA beton Group's operating profit before depreciation (EBITDA) of consolidated companies increased compared to 2015. The whole group's production output, not counting the output of the now-divested subsidiary Beton Union Plzeň, grew by 1.4% year-to-year. The largest increases in sales were realized in Prague and in concrete mixing plants in Bohemia. Production also improved mildly in Slovakia, while Moravia struggled with a decline in orders.

We have continued with organizational and corporate process restructuring throughout the year.

We started optimizing our plant network to improve productivity and profitability.

We have continued with the project "Quality and Sale Are a Common Affair" (Kvalita a obchod je věcí všech, KOVV), and I am proud to report that our production quality improved this year in the area of high-quality concrete production. We also devote considerable attention to the development and introduction of special products, some of which are already being delivered to our customers.

We have worked to implement new software in the technology and transportation areas, as well as to optimize the control systems of our plants.

We have started the process of group structure streamlining by selling our interest in Beton Union Pizeň. At the same time ZAPA beton Group gained a new member – a sand pit operating company in Halászi, Hungary.

Our efforts to implement a new employee remuneration system are proceeding apace.

We have supported our employees with **new benefits**: additional private pension insurance contributions and dining coupons.

We celebrated the 25<sup>th</sup> Anniversary of ZAPA beton with two events in our plants in Prague–Kačerov and Hulín where we invited our employees, clients, and other partners and their families.

In Slovakia, we continued to supply ready mixed concrete for one of the most important contracts in the history of our group – the construction of two tunnels and several bridges as part of the extension of the D1 motorway near Zilina, carried out by the Italian company SALINI IMPREGILO. Concrete work on the site will continue for another three years.

Our company lives in a market environment and there are many challenges ahead for the next year. The competition has grown stronger and we will strive to keep pace with the market and to expand and solidify our competitive edge. In order to be prepared to meet these challenges, we have conceived a number of new projects.

For the period 2017 - 2018, we have prepared a new marketing campaign called **Project NEMO** (New Evolved Materials for InnOvation), which accentuates special products with the potential for greater value added.

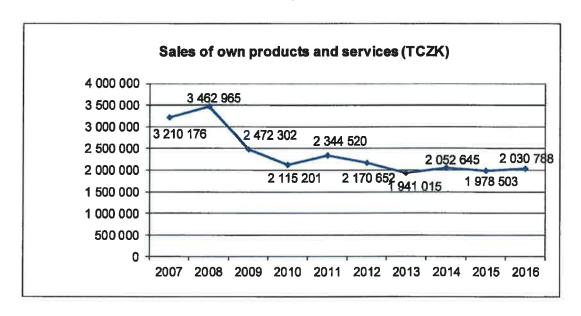
The KOVV Project is set to end in Q1/2017, and I am happy to say it was a success. As I have already mentioned, we managed to improve the quality of our products and services and unify internal communications, as well as client and partner communications. However, the standards set by the KOVV Project remain in effect, as high quality and good communications require a constant effort.

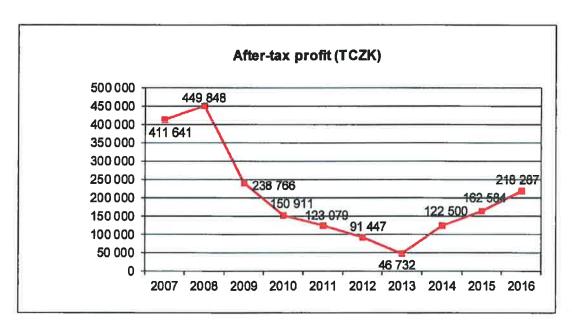
I know that the past year was not easy. I would therefore like to thank you all for a job well done and wish you success and happiness in the year ahead.

In Prague, on 3 March 2017

Ing. Marco Duranda General Manager Member/of Board of Directors

#### Sales and After-Tax Profit





#### Selected Financial Indicators of ZAPA beton a.s.

ballantan	Coloudallan afaba Indinatas	Indicator Level									
urescator	Calculation of the Indicator		2008	2009	2010	2011	2012	2013	2014	2015	2016
Economic Effectiveness	(Profitability)										
Return on total capital	= (after-tax profit + interest expenses * (1 - tax rate 15% / 100)) / total capital	23%	25%	15%	9%	8%	6%	3%	9%	12%	17%
Return on equity (ROE)	= after-tax profit / equity	38%	40%	26%	18%	15%	11%	6%	15%	18%	23%
Return on assets (ROA)	= after-tex profit / total net assets	23%	25%	15%	9%	7%	5%	3%	9%	12%	17%
Financial Independence	, Equity Level and indebtedness										
Financial independence	= equity / liabilities   labilities = rows of the Balance Sheet B_Llabilities + C_Other   labilities	152%	167%	125%	96%	92%	99%	95%	149%	193%	244%
Equity level	= equity / total cepital	60%	63%	56%	49%	48%	50%	49%	80%	88%	71%
Total indebtedness	= lisbilities / total net assets   Rabilities = rows of the Balance Sheet B. Lisbilities + C. Other liabilities	40%	37%	44%	51%	52%	50%	51%	40%	34%	29%

#### Research and Development

Expenditure on activities associated with research and development amounted to CZK 2 057 thousand in 2016. This mainly involved the costs at our accredited laboratory and a share of the testing costs (services of material testing and concrete consumption for testing purposes). Naturally, we want to be self-sufficient in this area and so an ever-larger part of this activity is provided by our own technologists and specialists.

#### Quality

An integral part of the quality management system is the quality policy set by senior company management, which conforms to the company's strategies, plans, objectives and possibilities and which defines customer satisfaction with the products and services offered as one of the company's main priorities. The introduction, maintenance and constant improvement of the quality management system and its subsequent control are ensured in the company by highly-qualified workers. In 2014, the documentation of the quality management system and the environmental management was converted into electronic form in the company intranet and became to be on-line accessible for each plant. In 2016, this documentation was extended by the Energy Management System. Senior company management performs regular evaluations of the effectiveness of the company's quality management system, including the adoption of measures to increase this and to ensure the constant deepening of the awareness of all of the company's employees of the quality management system that has been introduced within the company.

Efforts to ensure quality for the customers include (amongst other things) the regular checking and evaluation of quality claims made concerning concrete. Accredited laboratories perform continuous supervision of production. The company has an elaborate system of training for plant leaders, dispatchers and sales representatives.

The company has defined its QMS, EMS, and EnMS policies, valid for all plants, in a Directors Declaration. In terms of ensuring the quality of its products and services, ZAPA beton a.s. introduced and successfully certified a quality management system (QMS) in line with ČSN EN ISO 9002:1995 in 1995 – for the Kačerov concrete mixing plant. In the following years, the QMS was introduced in line with ČSN EN ISO 9001:2001 and certified in other (existing and new) company concrete mixing plants. QMS certification pursuant to ČSN EN ISO 9001:2009 was performed at concrete mixing plants in Bohemia and Moravia within 2009. Already the second QMS recertification pursuant to ČSN EN ISO 9001:2009 took place over the course of 2015 in concrete mixing plants in Bohemia and Moravia. In 2015, the first QMS certification pursuant to ČSN EN ISO 9001:2009 in all aggregates plants has been carried out. As at the end of 2016, 23 concrete mixing plants in Bohemia, 30 concrete mixing plants in Moravia held a QMS certificate as well as 8 aggregates plants.

From among the subsidiary companies, a QMS certificate in line with ČSN EN ISO 9001:2009 is held by EKO ZAPA beton, s.r.o. and ZAPA UNISTAV, s.r.o. The quality management system has been gradually introduced and adopted in Slovakia since 2002. By the end of 2016, QMS certificates issued in line with EN ISO 9001:2008 were held in ZAPA beton SK s.r.o. by 12 concrete mixing plants and the administration centre in Bratislava.

#### Environmental Protection

The production of concrete mixtures and the mining and processing of aggregates are industrial activities that place great demands on environmental protection, especially in the field of decreasing emissions, dust and noise pollution. Constant efforts focused on the timely implementation of environmental protection measures and increasing the technological level of production in all of its stages ensure that ZAPA beton a.s. is managing to keep up with current trends in environmental management and not coming into conflict with the interests of environmental protection.

As early as 2015 the environmental legislation was significantly amended to comply with European Union law and unify hazardous waste and substances classification pursuant to EU Commission Regulation. It was reflected in extended efforts of our company's management and control bodies which prepared and carried out special trainings of responsible persons in respective plants and implemented changes in our concrete mixing plants.

#### **Concrete Mixing Plants**

The main purpose of the business of ZAPA beton a.s. is the production and placing of ready mixed concrete. Strict ecological norms are complied within individual plants, in line with the relevant legislation and in close cooperation with the specialist centers of the individual ministries concerned (e.g. the Ministry of the Environment) and with the regulatory authorities or state administration (e.g. the Czech Environmental Inspectorate). The strategic aim of ZAPA beton a.s. is to situate individual plants in approved industrial zones. with the aim of minimizing any possible impact on the environment. In terms of environmental protection, production technology is especially focused on reducing the release of solid pollutants into the atmosphere. Individual concrete mixing plants are encased and insulated, in order to provide protection against operational noise and dust, and, furthermore, some of them are equipped with misting or sprinkling equipment to moisten individual aggregate sizes and the whole plant premises. High-performance filters are installed in cement and flyash silos, capable of catching more than 99.829% of dust particles. The treatment of sludge water and solid waste constitutes an integral part of environmental protection. Most plants are equipped with recycling equipment, which allows the further processing of sludge water and solid recyclable material when preparing mixtures according to approved prescriptions. This means that practically waste-free operation is achieved. Great emphasis is placed on the regular training of staff at concrete mixing plants in fields relating to the production of technically more-advanced mixtures and environmental protection.

The main task in 2016 lay in pursuit of adaptation to changes to chemical substances environmental regulations in accordance with EU Regulation. Various maintenance works were also performed on concrete compacted areas and buildings in concrete mixing plants, which on the one hand improved the visual appearance of older operations and on the other hand prevented their further fall into dereliction. Conventional repairs and maintenance of production capacities took place with a maximum effort towards achieving savings and finding reserves, although with no negative impact on quality and the useful life of the equipment.

In 2016, we installed recycling device in our concrete mixing plant in Slušovice. The Kačerov concrete mixing plant underwent construction upgrades and operating regulations changes to prevent waste water spillage outside the waste water pits. Anti-dust filters were installed in the cement silos in Hodonín. The concrete compacted areas of the Ostrava-Hrabová concrete mixing plant were redesigned to prevent contaminated rain water from spilling outside the plant area. We have also implemented an effective fuel consumption monitoring system in our truck and passenger car fleets, enabling us to discover and limit nonecological driver behavior.

The high level of the environmental protection has been documented also by the EMS (Environmental Management System) certification in line with ČSN EN 14001:2005, whereas the respective certificate is held by 6 concrete mixing plants (Hranice, Kladno, Středokluky, Kačerov, Písnice and Hulín). As concerns ZAPA beton SK s.r.o., for its 2 concrete mixing plants and the Administration in Bratislava, also a certificate EMS in line with EN ISO 14001:2004 has been issued.

In 2016, ZAPA beton a.s. introduced a ČSN EN ISO 50001:2012-compliant Energy Management System (EnMS) in all its concrete mixing plants in the Bohemia and Moravia regions and all aggregates plants. Through the adoption of this system, the company strives to decrease the energy consumption of its operations and seeks further opportunities to improve energy efficiency, thereby decreasing its environmental impact and production

costs. This also enables us to offer our products to customers at better prices. Also in 2016, the company received EnMS certification for all its concrete mixing plants in the Bohemia and Moravia regions and all its aggregates plants.

#### Quarries and Sand Pits

Locations which are a habitat of wild fauna, particularly amphibians and reptiles, are guaranteed, during mining operation, to be preserved in their original condition so that there is no disturbance to the functioning of the environment or any new negative impact. New biotopes (mostly pools) are designed and created so that the population of such animals is not endangered by mining and related activities, and vice versa, so that mining can be carried out in a sustainable range. In pursuit of maintaining a good state of pools by, for example, securing permanently stable conditions in their vicinity, keeping the water level during droughts, controlled succession, etc., we secure permanent care performed by our employees under a supervision of professional biomonitoring that regularly monitors given locations and instructs on how to maintain such locations' good condition and enhance them. New habitats (bodies of water, pools, wetlands, shrubberies, forest or rock cultures, and other things) are further created as a part of reclamation of excavation voids. In 2016, we finished revitalizing the fishing pond in Beztahov; this was one of the compensation measures required for us to be allowed to continue operations in the Votice quarry.

#### **Employees**

As at the end of 2016, number of employees in ZAPA beton a.s. was 477. This concerns all employees as at 31st December 2016, with deductions for social security and health insurance, including those working subject to agreements for repeated work and including agreements for the performance of one-off work, in cases where there was an obligation to deduct social security and health insurance contributions. The number of employees decreased in size year-on-year by 2.9% and selected payroll costs (wages and related social and health insurance) dropped by 2.6%, particularly due to organizational changes commenced with purpose of the centralization of company supporting processes as well as of the effectivity increase of the plant operations and plant network. Most of our personnel (87%) were male; women were mainly employed in administration.

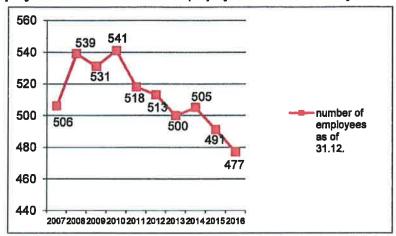
The company has an elaborate system of material incentives in place (bonuses, evaluation of personal targets, participation in the company results - EBITDA bonus, retirement bonus, a company car if required, which is also available for personal use etc.). ZAPA beton a.s. provides its employees with contributions towards private life insurance and towards additional private pension insurance. In order to support a healthy lifestyle - regular catering of the employees, there have been introduced dining coupons for employees. Holiday entitlement is 5 days more above the legal minimum. Employees are entitled to free legal consultancy. The company signed a framework agreement on insurance for damages caused to employer by an employee while performing work. At child birth, fathers will have entitlement for one additional free day paid by company over the entitlement set by law. Each year, the company organizes regional Christmas meetings of employees. In 2016, the employees had the opportunity to meet also in two 25th Anniversary celebrations of ZAPA beton company in Prague and Hulín. The events were focused not only on meetings with colleagues, customers and company partners, but also on support of the family life through a variety of activities for children and adults prepared in the concrete plants premises.

Numerous training sessions are organized each year for operating and administration employees using external and in-house trainers. Operational training sessions are mostly focused on working with machinery inclusive of driving and occupational health and safety. The company is also focused on the training measures connected with the environmental protection. Other professions in the field of administration undergo regular training sessions, which are mainly orientated to the provision of information on current legislation and other knowledge (accounting, tax, HR and salaries, IT skills, training for drivers of company passenger cars, the Legal Department etc). English courses also take place for the administrative positions. The total training costs in 2016 amounted to TCZK 1,535. The year 2016 was significant particularly because within the ongoing KOVV Project (Quality and Sale Are a Common Affair) were organized many trainings of sales representatives, technologists, plant managers, colleagues from transportation, dispatchers, and other employees.

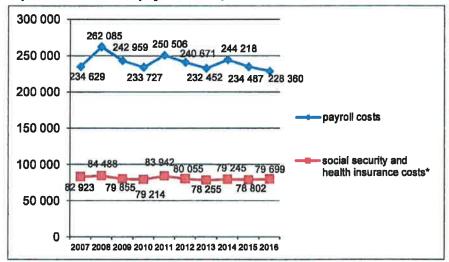
Increased attention and special accent are paid to occupational health and safety during the execution of work duties. The goal of company is – via the work organization and risk prevention – to ensure a maximal safety of the employees, especially when working with machines, electrical equipment and means of transport, moving

around building sites or handling chemical or explosive substances. This effort includes all above the organisation of regular obligatory training sessions, ensuring optimum working conditions, the provision of safety signs, work clothing and protective aids, etc. There was one accident at work recorded over the course of 2016. No job-related illness was reported.

### Number of employees as of 31st December (employees with social security & health insurance contributions)

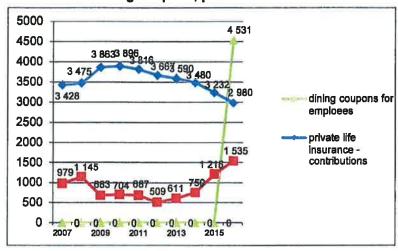


#### Selected personnel costs - payroll costs, social and health insurance costs (TCZK)



\*since 2016, incl. additional private pension insurance

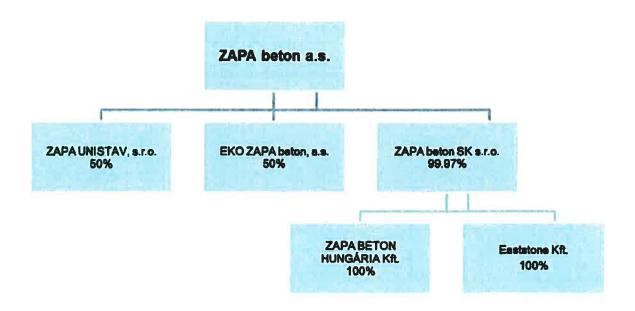
#### Selected personnel costs - dining coupons, private life insurance contributions, training (TCZK)



#### Important Events Occurring after the Balance Sheet Date

No other events with any significance for the purpose of this Annual Report occurred after the balance sheet date.

# Equity Participations of ZAPA beton a.s. (as of 31<sup>st</sup> December 2016)



Financial Statements for the year ended 31 December 2016

(Translation of Financial Statements Originally Issued in Czech – See Note 2 to the Financial Statements)

#### ZAPA beton a. s. as at 31 December 2016

#### Czech Statutory Financial Statement Forms (in thousands of Czech crowns)

#### BALANCE SHEET

A. STOCK SUBSCRIPTION RECEIVABLE  B. IFIXED ASSETS  B. I. I. Intangible fixed assets  Research and development  2. 2. Subscription Receivable  3. 3. Gaodwell  4. Advances granted for intangible fixed assets and intangible fixed assets in progress  5. Intangible fixed assets  7. 280  Advances granted for intangible fixed assets  8. II. 1. Advances granted for intangible fixed assets  9. Intangible fixed assets  1. Advances granted for intangible fixed assets  1. Advances granted for intangible fixed assets  1. Intangible fixed assets  2. Intangible fixed assets  3. Intangible fixed assets  4. Intangible fixed assets  5. Intangible fixed assets  1. Intangible fixed assets  2. Intangible fixed assets  3. Intangible fixed assets  4. Intended and structures  5. Intangible fixed assets  1. Intended and structures  2. Intended and structures  3. Intended and structures  4. Intended assets and sets of movable assets  4. Intended and structures  5. Intended assets  6. Intended assets  1. Parental crops  2. Livestock  3. Miscallaneous tangible fixed assets  4. Intended assets  5. Intended assets  6. Intended assets  8. Intended assets  8. Intended assets  8. Intended assets  9. Intended assets  11.252  Advances granted for tangible fixed assets  11.252  Advances granted for tangible fixed assets  12. Intended assets in progress  8. Intended assets  9. Intended assets in progress  9. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3.	Current year		
B.   FIXED ASSETS   1,605,460   B.   .   Intangible fixed assets   25,646   B.   .   Research and development   2,981   2.   Valuable rights   15,500   3.   Gondwil   7,260   4.   Other valuable rights   5,286   5.   Advences granted for intangible fixed assets and intangible fixed assets in progress   1.   Advences granted for intangible fixed assets   1,652,663   2.   Intangible fixed assets in progress   1,652,663   3.   Advences granted for intangible fixed assets   1,72,250   3.   Intangible fixed assets in progress   1,1652,663   3.   Intangible fixed assets in progress   1,1652,663   3.   Intangible fixed assets   1,1652,663   3.   Intangible fixed assets   1,1652,663   4.   Other tangible fixed assets   1,1652,663   3.   Intangible fixed assets   1,1652,663   4.   Other tangible fixed assets   1,1652,663   4.   Other tangible fixed assets   1,1252   5.   Other tangible fixed assets   1,1252   7.   Other tangible fixed assets	Allowances	Net	2015 Net
B. I. Intangible fixed assets 2,840 B. I. 1. Research and development 2,861 Valuable rights 15,566 1. Software 10,217 2. Other valuable rights 5,280 Advances granted for intangible fixed assets and intangible fixed assets in triud assets in progress 1. Advances granted for intangible fixed assets and intangible fixed assets in progress 1. Advances granted for intangible fixed assets in progress 2. Intangible fixed assets in progress 1. Advances granted for intangible fixed assets in progress 2. Intangible fixed assets in progress 3. Intangible fixed assets in progress 4. Land and structures 772,222 2. Intangible fixed assets 3. 1,652,653 1. Land and structures 772,222 2. Structures 779,541 3. Gain or loss on revaluation of acquired property 45,442 4. Other tangible fixed assets 5. 11,252 3. Gain or loss on revaluation of acquired property 45,442 4. Other tangible fixed assets 5. 11,252 4. Dearmal across 5. 11,252 5. Ill. Parennial crops 5. 11,252 5. Ill. Advances granted for tangible fixed assets and tangible fixed assets in progress 30,355 5. Ill. Long-tarm investments 7. Interest 5. Controlled or controlling entity 277,699 1. Lones and borrowings - controlled or controlling entity 277,699 1. Lones and borrowings - controlled or controlling entity 277,699 1. Advances granted for long-term investments 7. Interest 5. Control on the progress 19,156 6. Lones and borrowings - tome 7. Controlled or controlling entity 277,699 2. Tangible fixed assets 19,156 6. Lones and borrowings - controlled or controlling entity 3. Interest 5. Controlled or controlling entity 3. Interest 5. Controlled 5. Advances granted for long-term investments 7. Interest 5. Controlled 5. Advances granted for long-term investments 7. Interest 5. Controlled 5. Advances granted for long-term investments 7. Interest 5. Controlled 5. Advances granted for long-term investments 7. Interest 5. Controlled 5. Advances granted for long-term investments 7. Interest 5. Controlled 5. Advances granted for long-term investments 7. Interest 5. Controlled 5. Ad	(1,288,082)	1,322,748	1,339,673
B.   1.			
8. I. Intangible fixed assets 2,848   2,841   Research and development 2,881   1.	(1,127,780)	861,700	892,395
Research and development	(Hist)Con	LI ZII CON	914(1)
2. Valuable righta	(22,466)	3,180	3,933
1. Softwere 10,217 2. Other valuable rights 5,288 3. 4. Other Intangible fixed assets 7,280 Advences granted for intangible fixed assets and intangible fixed assets in progress 1. Advances granted for intangible fixed assets 1. Intangible fixed assets in progress 2. Intangible fixed assets in progress 2. Intangible fixed assets in progress 3. Intangible fixed assets in progress 3. Intangible fixed assets 3. Intangible fixed assets 3. Intangible fixed assets 3. Intangible fixed 4. Int	(2,881)	3,180)	2.00
2. Other valuable rights	(7,037)	3,180	3,864
3.   Geadwill   Other Intangible fixed assets   7,280   Advances granted for Intangible fixed assets and Intangible fixed assets   1,252,863   1,252,8	(5,288)	0,100	5,00
Advances granted for intangible fixed assets and intangible fixed assets in progress  1. Advances granted for intangible fixed assets 2. Intangible fixed assets 3. Intangible fixed assets 4. Intangible fixed assets 5. Intangible fixed assets 772;228 772;228 772;228 772;228 772;229 773;229 773;			
5. divances granted for intengible fixed assets   1.   Advances granted for intengible fixed assets	(7,260)	0	
1. Advences granted for intengible fixed assets 2. Intengible fixed assets 3. Intengible fixed assets 4. Intendiate fixed assets 5. Intendiate fixed assets 6. II. 1. Land and shuckures 7.72228 7. Structures 7. Structures 7. Structures 7. Gain or loss on revaluation of acquired property 7. Cother tengible fixed assets 7. Lysse 7. Perennial crops 7. Livestock 7. Miscollaneous tangible fixed assets and tangible fixed assets in progress 7. Livestock 7. Advances granted for tengible fixed assets and tangible fixed assets in progress 8. III. 1. Long-term investments 8. III. 1. Long-term investments 9. III. 1. Interests — controlled or controlling entity 7. Cother long-term societies and interests 8. III. 1. Long-term investments 9. Loans and borrowings — controlled or controlling entity 9. Shares in associates 9. Tangible fixed assets and tangible entity 9. Tangible fixed assets in progress 9. 30,350 9. III. 1. Loans and borrowings—controlled or controlling entity 9. Tangible fixed assets in progress 9. 14,296 9. Loans and borrowings—controlled or controlling entity 9. Tangible fixed assets in progress 9. 14,296 9. Loans and borrowings—ontrolled or controlling entity 9. Tangible fixed assets in progress 9. 14,296 9. Loans and borrowings—ontrolled or controlling entity 9. Tangible fixed assets in progress and benefit interests 9. Loans and borrowings—other 9. Other long-term investments 9. Loans and borrowings—other 9. Other long-term investments 9. Cother long-term investments 9. Cot			31.
B. III. B. III. C. III. B. III. B. III. B. III. B. III. C. III. B. III. C. III	0	- 1	
B.    I.			69
B. III.   1.   Land and structures   1772;228   170,228   2.   Structures   601,970   601,970   3.   Gain or loss on revaluation of acquired property   45,442   4.   Other trappble fixed assets   11,252   1.   Perennial crops   1.1,252   Advances granted for tangible fixed assets and tangible fixed assets   11,252   Advances granted for tangible fixed assets and tangible fixed assets in progress   33,220   2.   Tangible fixed assets in progress   30,350   2.   Tangible fixed assets in progress   30,350   3.   Long-term investments   311,151   Interests - controlled or controlling entity   277,699			- 03
1.   Land   170,258   2.   Structures   601,970   3.   Gain or loss on revaluation of acquired property   45,442   4.   Other tangible fixed assets   11,252   1.   Perental crops   1.   J252	(1,105,314)	547,380	557,284
2.   Structures	(422,825)	349,603	363,635
2. Movable assets and sets of movable assets 790,541 3. Gain or loss on revaluation of acquired property 45,442 4. Other tangible fixed assets 1,1,262 1. Perennial crops 2. Livestock 3. Miscellaneous tangible fixed assets 4,2670 2. Livestock 3. Miscellaneous tangible fixed assets and tangible fixed assets in progress 33,220 4. Advances granted for tangible fixed assets and tangible fixed assets in progress 30,350  8. III. 1. Interests — controlled or controlling entity 277,699 2. Loans and borrowings — controlled or controlling entity 277,699 3. Shares in associates 14,286 4. Loans and borrowings to associates 19,158 5. Other long-term investments 100her long-term investments 100her long-term investments 11. Miscellaneous long-term investments 12. Advances granted for long-term investments 12. Advances granted for long-term investments 13. Miscellaneous long-term investments 14,243 4. Loans and borrowings to associates 14,433 4. Livestock 14,443 4. Materials 16,330 4. Livestock 15. Movernories 16,330 4. Livestock 16, 17, 18, 18, 18, 18, 18, 18, 18, 18, 18, 18	(10,220)	160,038	172,171
3. Gain or loss on revaluation of acquired property 45,442 Cither tangible fixed assets 1,1,252 1. Perential crops 2. Livestock 3. Miscellaneous tangible fixed assets and tangible fixed assets in progress 5. assets in progress 1. Advances granted for tangible fixed assets and tangible fixed assets in progress 2. Tangible fixed assets in progress 30,350 8. III. 8. III. 9. Long-term investments 2. Loans and bornowings on ontrolled or controlling entity 3. Shares in associates 4. Loans and bornowings to associates 5. Other long-term securities and interests 6. Loans and bornowings on ther 7. Other long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments C. CURRENT ASSETS  6. L. I. Inventories 6. L. I. Materials 7. Other long-term and for long-term investments 9. Advances granted for long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments 2. Advances granted for long-term investments 3. Finished products and goods 4. Livestock 5. Advances granted for inventories  C. II. Receivables C. II. Receivables 1. Trade receivables 1. Trade receivables 2. Receivables — significant influence 3. Receivables — significant influence 4. Deferred tax asset 5. Other receivables 5. Other receivables 6. Receivables — significant influence 6. Receivables — significant influence 7. Other receivables 7. Other receivables 7. Other receivables 8. Recei	(412,405)	189,565	191,464
4. Other tangible fixed assets 1. Perennial crops 2. Livestock 3. Miscellaneous tangible fixed assets 4dvances granted for tangible fixed assets and tangible fixed assets in progress 1. Advances granted for tangible fixed assets sets and tangible fixed assets in progress 2. Tangible fixed assets in progress 30,350  5. III. Long-term investments 5. III. Long-term investments 6. Loans and borrowings – controlled or controlling entity 7. Other long-term securities and interests 6. Loans and borrowings – controlled or controlling entity 7. Other long-term securities and interests 6. Loans and borrowings – other 7. Other long-term investments 9. Advances granted for long-term investments 9. C. I. Inventories 9. Advances granted for inventori	(633,820) (39,524)	156,721 5,918	146,532 7,209
1. Perennial crops 2. Livestock 3. Miscalianeous tangible fixed assets 4. Advances granted for tangible fixed assets and tangible fixed assets in progress 5. Advances granted for tangible fixed assets 9. Advances granted for tangible fixed assets 9. 2,870 2. Tangible fixed assets in progress 9. 30,350  B. III. 1. Long-tarm investments 1. Long-tarm securities and interests 1. Long-tarm securities and interests 1. Long-tarm investments 1. Miscellaneous long-tarm investments 1. Miscellaneous long-tarm investments 2. Advances granted for long-term investments 2. Advances granted for long-term investments 3. Finished products and goods 1. Finished products and goods 2. 2, 123 2. Goods 2. Livestock 3. Receivables 2. Receivables 2. Receivables 3. Receivables 4. Deferred tax asset 5. Other receivables from partners	(7,289)	3,963	4,565
Advances granted for tangible fixed assets and tangible fixed assets in progress assets in progress 33,220  1. Advances granted for tangible fixed assets and tangible fixed assets in progress 30,350  2. Tangible fixed assets in progress 30,350  8. III. 9. III. 1. Interests — controlled or controlling entity 277,699 2. Loans and borrowings — controlled or controlling entity 311,151 3. Shares in associates 14,296 4. Loans and borrowings — controlled or controlling entity 31,166 5. Other long-term securities and interests 19,166 6. Loans and borrowings — other 7. Other long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments 2. Advances granted for long-term investments 3. Advances granted for long-term investments 3. Finished products and goods 25,123 5. Finished products and goods 22,881 6. I. I. Materials 22,881 7. Goods 22,881 7. Goods 22,881 7. Finished products and goods 22,881	N		
Advances granted for tangible fixed assets and tangible fixed assets in progress  1. Advances granted for tangible fixed assets 2,870 2. Tangible fixed assets in progress 30,350  8. III. 9. III. 1. Interests — controlled or controlling entity 2. Loans and borrowings — controlled or controlling entity 3. Shares in associates 4. Loans and borrowings to associates 5. Other long-term securities and interests 6. Loans and borrowings — other 7. Other long-term investments 9. Interests — Controlled or controlling entity 1. Miscellaneous long-term investments 2. Advances granted for long-term investments 6. Interest — Controlled or controlling entity 7. Other long-term investments 8. Interest — Controlled or controlling entity 9. Interest — Controlled or Controlled or Contro			
2.	(7,289)	3,963	4,565
1. Advances granted for tengible fixed assets   2,870     2. Tangible fixed assets in progress   30,350     3. III.   Long-term investments   311,151     9. IIII.   Interests - controlled or controlling entity   277,899     1. Loans and borrowings - controlled or controlling entity   277,899     2. Loans and borrowings to associates   14,296     3. Shares in associates   19,156     4. Loans and borrowings to associates   19,156     5. Other long-term securities and interests   19,156     6. Loans and borrowings - other   7. Other long-term investments   2. Advances granted for long-term investments   2. Advances granted for long-term investments   2. Advances granted for long-term investments   3. Interest   3. Interes	(2.050)	31,164	25 242
2. Tangible fixed assets in progress 30,350  8. III.	(2,056)	1,977	35,343 2,227
B. III. 1.	(1,163)	29,187	33,118
B. III.   Interests - controlled or controlling entity   277,699	01	20,450	001 270
2. Loans and borrowings — controlled or controlling entity 3. Shares in associates 4. Loans and borrowings to associates 5. Other long-term securities and interests 6. Loans and borrowings — other 7. Other long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments C. CURRENT ASSETS C. I. Inventories C. I. Interest	- 4	311,151 277,699	331,178 297,723
3. Shares in associates 14,296 4. Loans and borrowings to associates 19,166 5. Other long-term securities and interests 6. Loans and borrowings - other 7. Other long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments 2. Advances granted for long-term investments 3. In the state of the state		271,000	201,120
5. Other long-term securities and interests 6. Loans and borrowings - other 7. Other long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments  C. CURRENT ASSETS  6. L. Inventories 6. L. Inventories 7. Inventories 7. Inventories 8. Inventories 9. Inventorie		14,296	14,296
6. Loans and borrowings - other 7. Other long-term Investments 1. Miscellaneous long-term Investments 2. Advances granted for long-term investments  C. I. CURRENT ASSETS  C. I. Inventories 2. Work in progress and semi-finished production 3. Finished products and goods 2. Goods 2. Goods 2. Goods 4. Livestock 5. Advances granted for inventories  C. II. 1. Receivables 2. Receivables - controlled or controlling entity 3. Receivables - significant Influence 4. Deferred tax asset 5. Other receivables - 2,874 5.1. Receivables - 2,874 5.1. Receivables - 2,874 5.1. Receivables - 2,874 5.1. Receivables - 2,874		19,156	19,159
7. Other long-term investments 1. Miscellaneous long-term investments 2. Advances granted for long-term investments  C. CURRENT ASSETS  605,922  C. I. Inventories 41,443 2. Work in progress and semi-finished production 3. Finished products and goods 25,123 1. Finished products 2. Goods 2. Goods 2. Livestock 5. Advances granted for inventories  C. II. 1. Long-term receivables 2. Receivables - controlled or controlling entity 3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables - 2,874 5.1. Receivables - 2,874 5.1. Receivables - 2,874			
1. Miscellaneous long-term investments 2. Advances granted for long-term investments  C. I. (Inventories 41,443 16,320 2. Work in progress and semi-finished production 2. 3. Finished products and goods 25,123 1. Finished products 22,981 2. Goods 22,142 4. Livestock 5. Advances granted for inventories  C. II. (Receivables 543,281 2. Receivables - controlled or controlling entity 3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables 2,874 5. Receivables 5.1. Receivables 6.1. Receivables from partners 6.1. Receivables 6.1. Receivables from partners 6.1. Receivables 6.1.		UNIVERSITY OF THE	
2. Advances granted for long-term investments  C. I. (Inventories 41,443		- 2	
C.   CURRENT ASSETS   405,922   C.			
C. I. Inventories 41.443 C. I. 1. Materials 16,320 2. Work in progress and semi-finished production 25,123 3. Finished products and goods 25,123 1. Finished products 22,981 2. Goods 22,142 4. Livestock 5. Advances granted for inventories C. II. 1. Long-term receivables 543,281 C. II. 1. Receivables 543,281 C. Receivables 643,281 C. Receivable	The state of		
C. I. 1. Materials 16,320  2. Work in progress and semi-finished production  3. Finished products and goods 225,123  1. Finished products 22,981  2. Goods 2,142  4. Livestock 5. Advances granted for inventories  C. II. 1. Receivables 543,281  C. II. 1. Long-term receivables 11,657  1. Trade receivables 5,783  2. Receivables - controlled or controlling entity Receivables - significant influence 5  4. Deferrad tax asset 5,1. Receivables 7,874  5. Other receivables 2,874  5.1. Receivables from partners	(160,302)	445,620	A31,814
C. I. 1. Materials 16,320  2. Work in progress and semi-finished production  3. Finished products and goods 225,123  1. Finished products 22,981  2. Goods 2,142  4. Livestock 5. Advances granted for inventories  C. II. 1. Receivables 543,281  C. II. 1. Long-term receivables 11,657  1. Trade receivables 5,783  2. Receivables - controlled or controlling entity Receivables - significant influence 5  4. Deferrad tax asset 5,1. Receivables 7,874  5. Other receivables 2,874  5.1. Receivables from partners	(3,952)	37,491	34,884
3. Finished products and goods 25,123 1. Finished products 22,981 2. Goods 2,142 4. Livestock 5. Advances granted for inventories  C. II. Receivables 543,281 1. Long-term receivables 11,657 1. Trade receivables 8,783 2. Receivables - controlling entity 8,783 3. Receivables - significant influence 9 4. Deferrad tax asset 5. Other receivables 2,874 5.1. Receivables 9,2874		16,320	16,054
1. Finished products 22,981 2. Goods 2,142 4. Livestock 5. Advances granted for inventories  C. II. 1. Receivables 543,281 1. Trade receivables 11,657 2. Receivables - controlled or controlling entity 3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables 2,874 5.1. Receivables from partners			
2. Goods 2,142 4. Livestock 5. Advances granted for inventories 543.281 C. II. 1. Receivables 543.281 1. Trade receivables 11,657 1. Trade receivables 8,783 2. Receivables - controlled or controlling entity 3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables 2,874 5.1. Receivables from partners 2,874	(3,952)	21,171	18,810
4. Livestock 5. Advances granted for inventories  C. II. Receivables 543.281 C. II. Long-term receivables 1. Trade receivables 2. Receivables—controlled or controlling entity 3. Receivables—significant influence 4. Deferred tax asset 5. Other receivables 5.1. Receivables from partners	(3,952)	19,029	13,933
5. Advances granted for inventories  C. II. Receivables 543.281  C. II. 1. Long-term receivables 11,657  1. Trade receivables 9,783  2. Receivables – controlled or controlling entity  3. Receivables – significant influence  4. Deferred tax asset  5. Other receivables 2,874  5.1. Receivables from partners		2,142	4.877
C. II. Receivables 543.281  C. II. 1. Long-term receivables 11,657  1. Trade receivables 8,783  2. Receivables — controlled or controlling entity  3. Receivables — significant influence  Deferred tax asset  5. Other receivables 2,874  5.1. Receivables from partners			
C. II. 1. Long-term receivables 11,657  1. Trade receivables 8,783  2. Receivables — controlled or controlling entity  3. Receivables — significant influence  4. Deferred tax asset  5. Other receivables 2,874  5.1. Receivables from partners			
1. Trade receivables 8,783 2. Receivables - controlled or controlling entity 3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables 2,874 5.1. Receivables 7,874	(158,350)	388,931	378,378
2. Receivables - controlled or controlling entity 3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables 5.1. Receivables 7.874	(7,583)	4,074	4,228
3. Receivables - significant influence 4. Deferred tax asset 5. Other receivables 2,874 5.1. Receivables from partners	(7,583)	1,200	1,212
4. Deferred tax asset 5. Other receivables 2,874 6.1. Receivables from partners			
5. Other receivables 2,874 6.1. Receivables from partners			
5.1. Receivables from partners	10.	2,874	3,016
5.2. Long-term advances granted 2,733		2,733	2,841
5.3. Unbilled revenue 5.4. Miscellaneous receivables 141		141	175

#### ZAPA beton a. s. as at 31 December 2016

#### Czech Statutory Financial Statement Forms (in thousands of Czech crowns)

#### BALANCE SHEET

			Current year		Prior year 2015
		Gross	Allowances	Net	Net
C. II. 2.	Short-term receivables	C.S. 1991 604 1	ita, es, es a lifet local	382,857	374,150
1.	Trade receivables	491,299	(148,539)	342,760	331,236
2.	Receivables - controlled or controlling entity	23,611		23,811	23,013
3.	Receivables - significant influence				
4.	Other receivables	16,714	(228)	.16,486	19,901
4.1.	Receivables from partners	272		272	185
4.2.	Social security and health insurance				
4.3.	Due from government - tax receivables	6,877		8,877	6,401
4.4.	Short-term advances granted	4,163		4,163	8,865
4.5.	Unbilled revenue	2,096		2,096	3,044
4.6.	Miscellaneous receivables	3,306	(228)	3,078	1,608
C. RI.	Short-term financial assets	0	0	0	C
1.	Shares in subsidiaries or parents				
2	Other short-term financial assets				
C. IV.	Cash	21,198	0	21,198	18,572
1.≳	Cash in hand	36		36	64
2,8	Cash at bank	21,162		21,162	18,508
D. I.	Prepaid expenses and accrued income	15,426	0	18,426	15,664
D. I. 1.	Prepaid expenses	6,648		6,646	7,482
2.	Prepaid expenses (specific-purpose expenses)	8,773		8,773	8,175
3.	Accrued Income	7		7.	7

#### ZAPA beton a. s. as at 31 December 2016

#### Czech Statutory Financial Statement Forms (In thousands of Czech crowns)

#### BALANCE SHEET

		Current year	Prior year 2015
A	TOTAL EQUITY & LIABILITIES	1,322,746	
	Jedon		334(1)
A L A L L	Basic capital	300,200	
A. l. 1. 2.	Registered capital Own ownership interests (-)	300.200	300,200
3.	Changes in basic capital		
A			100
A. II. A. II. 1.	Share premium and revaluation reserve Share premium	424	424
2,	Capital funds	424	424
	Other capital funds		
3	Gain or loss on revaluation of assets and liabilities (+/-) Gain or loss on revaluation upon corporate transformation (+/-)	424	424
4	Differences arising on corporate transformation (+/-)		
5	Differences arising between balance sheet date and transformation date (+/-)		
			<u>'</u>
A. III. A. III. 1.	Reserves from profit Other reserves	94,340 94,340	
2.	Statutory and other reserves	84,340	84,340
		0	
A. IV	Profit (loss) brought forward (+/-)	325,233	
IV. 1.	Retained earnings Accumulated loss (-)	325,233	325.233
3,	Other profit (loss) brought forward (+/-)		
A V. 1	Profit (loss) for the year (4/-)	218,287	182.584
		aro.com	100,000
A. VI. 2.	Approved decision on advances for profit distribution (-)	0	0
B. + C.	PROVISIONS AND LIABILITIES	363,661	450,784
B. L.	Provisions	53,981	52,538
B. I. 1.	Provision for pensions and similar obligations		
2. 3.	Provision for corporate income tax  Provisions recognized under special legislation	20,333	17,562
4.	Other provisions	33,848	
	A STANDARD AND AND AND AND AND AND AND AND AND AN		
C. C I.	Liabilities Long-term liabilities	329,970 6,386	
1.	Bonds payable	0,000	9971
1	Convertible bonds		
2	The state of the s		
3.	Amounts owed to credit institutions Long-term advances received		
4.	Trade payables		
5. 8	Long-term notes payable		
7.	Liabilities controlled or controlling entity Liabilities significant influence		
8	Deferred tax liability	5,336	3,341
9.	Other liabilities Liabilities to partners		(1)
2			
3			
C. II.	Current liabilities	324,634	400,905
1.	Bonds payable		(0
1.			
2.	Other bonds Amounts owed to credit institutions		
3	Short-term advances received	1,091	
4.	Trade payables	262.123	233.684
5. 6.	Short-term notes payable Liabilities controlled or controlling entity	3,032	100,305
7.	Liabilities - significant influence	0.002	100,000
8,	Other liabilities	58,388	
1 2	Liabilities to partners Short-term borrowings	6,163	8,156
3	Liabilities to employees	15.062	
4.	Liabilities arising from social security and health insurance	8,648	
5. 6.	THE PART OF THE PA	13.118 15,887	
7.		(488)	
D L	Accruals and deferred income	311	330
D I. 1	Accruels	173	180
2	Deferred income	138	128
			***
repared	Signature of entity's	Person responsible	Person responsible
on:	statutory body.	for accounting	for financial statements
		(name, signature):	(name, signature)
	/ (/0/1 ~) /	(and de)	Jiff Haša
3. 2017	Marco Duranda	Jan Machan	Phone

#### ZAPA beton a. s. for the year ended 31 December 2016

#### Czech Statutory Financial Statement Forms (in thousands of Czech crowns)

#### INCOME STATEMENT

		Current year	Prior year 2015
í.	Revenue from sale of finished products and services	2,030,787	1,978,505
II.	Revenue from sale of goods	11,269	25,603
A.	Production-related consumption	1,459,657	1,412,875
A.1.	Cost of goods sold	11,155	23,775
A.2.	Consumption of material and energy	1,115,892	1,062,006
A.3.	Services	332,610	327,094
В.	Change in inventory produced internally (+/-)	6,931	(4,319)
C.	Own work capitalized (-)	4,499	7,397
D.	Personnel expenses	313,905	314,583
D.1.	Wages and salaries	229,579	235,605
D.2.	Social security and health insurance costs and other costs	84,328	78,978
D.2.1. D.2.2.		79,699 4,627	78,803 175
D.E. S.			
E.1.	Value adjustments in respect of operating activities	48,118	53,054
E.1.1.	Value adjustments in respect of intengible and tangible fixed assets	67,603 56,871	53,254 53,254
E.1.1.	Value adjustments in respect of intangible and tangible fixed assets - permanent Value adjustments in respect of intangible and tangible fixed assets - temporary	10,732	03,204
E.2.	Value adjustments in respect of invangible and tangible fixed assets - temporary  Value adjustments in respect of inventory	567	431
E.3.	Value adjustments in respect of inventory	(20,052)	(631)
		80.767 F	50.849
II. III.1.	Other operating income	50,767 17,788	50,648
III.2.	Income from sale of fixed assets Income from sale of materials	22,380	25,939
111.3.	Misceilaneous operating income	10,599	21,876
F.1.	Other operating expenses	78,887 8,532	78,972 477
F.2.	Net book value of fixed assets sold  Net book value of materials sold	18,990	22,500
F.3.	Taxes and charges relating to operations	10,338	11,988
	A CONTRACTOR OF THE CONTRACTOR	2.400	45.505
F.4. F.5.	Provisions relating to operations and prepeld expenses (specific-purpose expenses)  Miscellaneous operating expenses	2,462 38,565	(5,005) 49,032
	Profit or loss on operating activities (+/-)	203,688	198,350
V. IV.1.	Income from long-term investments - interests Income from interests in subsidieries or parents	37,092 37,092	0
IV.2.	Other Income from Interests	31,052	
		Ad one I	
G.	Cost of Interests sold	20,025	0
v.	Income from other long-term investments	40,298	4,953
V.1.	Income from other long-term investments - subsidiaries or parents	40,296	4,953
V.2.	Other income from other long-term investments		
н	Expenses relating to other long-term investments	0	0
n.	interest receivable and similar income	632	636
VI.1.	Interest receivable and similar income - aubsidiaries or parents	620	603
V1.2.	Other interest receivable and similar income	12 ]	33
l.	Value adjustments and provisions relating to financial activities		0
1.	Interest payable and similar expenses	421	1,453
J.1.	Interest payable and similar expenses - subsidiaries or parents	421 )	1,453
J.2.	Other interest payable and similar expenses		()100
/II.	Other finance Income	745	484
	Journal Internal		101
K.	Other finance cost	1,083	2,583
•	Profit or loss on financial activities (+/-)	58,638	2,037
	the modern section of the section of		
	Profit or loss before taxation (+/-)	260,322	200,387

#### ZAPA beton a. s. for the year ended 31 December 2016

### Czech Statutory Financial Statement Forms (in thousands of Czech crowns)

#### INCOME STATEMENT

		Current year	Prior year 2015
L.	Income tax	42,035	37,803
L1.	Income tax due	40,040	34,312
L.2.	Income tax deferred (+/-)	1,995	3,491
**	Profit or loss after taxation (+/-)	218,287	162,584
М.	Transfer of share of profit or loss to partners (+/-)	01	0
***	Profit or loss for the year (+/-)	218,287	152,584
•	Net turnover	2,171,588	2,060,829

Prepared Signature of entity's statutory body:

Person responsible for accounting (name, signature):

(name, signature):

Jan Macháň tel. +420 581 829 428

The accompanying income statement, cash flow statement, statement of changes in equity and notes are an integral part of the financial statements.

#### ZAPA beton a. s. for the year ended 31 December 2016 Czech Statutory Financial Statement Forms (in thousands of Czech crowns)

#### CASH FLOW STATEMENT

For the years ended 31 December 2016 and 2015

		Current year	Prior year 2015
471-00	Cash flows from operating activities		
Z.	Profit or loss on ordinary activities before taxation (+/-)	260,322	200,387
A. 1.	Adjustments to reconcile profit or loss to net cash provided by or used in operating activities	3,418	59,94
	Depreciation and amortization of fixed assets and write-off of receivables	77,556	72,15
	2. Change in allowances	(8,754)	(19)
	Change in provisions     Foreign exchange differences	1,443	(3,32)
	5. (Geln)/Loss on disposel of fixed assets	(26,323)	(2,35)
	6. Interest expense and interest income	(211)	
A. 1.	<ol> <li>Other non-cash movements (e.g. revaluation at fair value to profit or loss, dividends received)</li> </ol>	(40,296)	(4,95
A .	Net cash from operating activities before taxation, changes in working capital and extraordinary items	263,737	260,32
A. 2.	Change in non-cash components of working capital	(2,617)	79,38
A. 2. A. 2.	Change in inventory     Change in trade receivables	(3,194)	12,39 41,25
	Change in trade receivables     Change in other receivables and in prepaid expenses and unbilled revenue	(28,416)	3,73
	Change in trade psyables	28,439	31,51
	5. Change in other payables, and in accruals and deferred income	(3,228)	(9,530
A **	Net cash from operating activities before taxation, interest paid and extraordinary items	261,220	339,671
	1. Interest paid	(421)	(1,453
A. 4.	1. Income Tax paid	(44,253)	(27,804
A ***	Net cash provided by (used in) operating activities	218,548	310,322
	Cash flows from investing activities		
B. 1.	Purchase of fixed assets	(66,756)	(62,989
	Proceeds from sale of fixed assets	54,880	2,83
	1. Loans granted	(685)	(448
B. 4.	1. Interest received	632	630
B. 5.	1. Dividends received	40,296	4,95
в ***	Net cash provided by (used in) investing activities	28,387	(55,010
	Cash flows from financing activities		
C. 1.	Change in long-term liabilities, and long-term and short-term loans	(97,266)	(138,359
C. 2.	Effect of other changes in equity on cash	T T	
C. 2.	2. Profit shares paid	(182,584)	(122,500
C. 2.	3. Effect of other changes in own capital on cash		
	Net cash provided by (used in) financing activities	(259,850)	(260,850
C			
C *** F.	Net increase (decrease) in cash	(14,837)	(5,552
	Net increase (decrease) in cash  Cash and cash equivalents at beginning of year	(14,937)	(5,553 24,124

Prepared on:		Person responsible for accounting (name, signature):	Person responsible for financial statements (name, signeture):
3. 3. 2017	Marco Duranda	Jan Macháň	Jiff Hasa Phone:

Financial Statements for the year ended 31 December 2016

#### 1. DESCRIPTION OF THE COMPANY

ZAPA beton a.s. ("the Company") is a joint stock company that was established by the Memorandum of Association of 2 April 1997 and was incorporated on 16 June 1997 by entry into the Commercial Register maintained with the Municipal Court in Prague. The Company's registered office is located in Prague 4, Vídeňská 495, post code 142 00, the Czech Republic, and the business registration number (IČ) is 251 37 026. The Company is involved in the production, transport and laying of concrete mixtures.

The sole shareholder of the Company is Dyckerhoff GmbH., Wiesbaden, Biebricher Strasse 68, 65203, Germany, registration No.: HRB 27594.

The Company is a member of the Dyckerhoff/BUZZI Group (Buzzi Unicem S.p.A.), with its registered office located at via Luigi Buzzi 6, 150 33 Casale Monferatto (AL), Italy (registered by the Commercial Court in Alessandria under No. 00930290044).

In 2016, there was made no change to the business register. On 17 May 2016, the Supervisory Board re-elected Jiri Haša for another 3 years as a member of the Board of Directors. As at 17. May 2016, Massimo Paris was re-elected as a member of Board of Directors.

Members of the statutory bodies as at 31 December 2016 were as follows:

	Board of Directors	
Chair:	Jaromír Chmela	
Member.	Jiří Haša	
Member:	Marco Duranda	
	warco Duranga	
Chair:	Supervisory Board Paolo Zelano	
	Supervisory Board	

The Company's statutory body is the Board of Directors; the Company's supervisory body is the Supervisory Board. As for the reporting structure, the CEO reports to the Board of Directors; executive director for the Bohemia region, the executive director for the Moravia region, the executive director for quarries and sand quarries (being a head of central services department at the same time), the quality assurance manager, the financial director and HR manager all report to the CEO.

The Company has no foreign branch or other part of the business abroad.

Financial Statements for the year ended 31 December 2016

#### 2. BASIS OF PRESENTATION OF THE FINANCIAL STATEMENTS

The accompanying financial statements were prepared in accordance with the Czech Act on Accounting and the related guidelines as applicable for 2016 and 2015.

The figures contained in these financial statements are presented in thousands of Czech crowns (CZK thousands).

Pursuant to requirements of the Act on Accounting amendment and the related guidelines as applicable from 1 January 2016, the presentation of items in the balance sheet and in the income statement has changed. To achieve the comparability of these items with the respective items for the preceding reporting period, the items in the balance sheet and in the income statement for 2015 have been appropriately adjusted so that they correspond to the classification in the current period; it pertained especially to different presentation of changes in inventory, provisions and allowances in the income statement and adjustment of receivables and liabilities to the new balance sheet format. The Company has followed the Czech accounting standard for entrepreneurs No. 024 "Comparative Period for the Reporting Period Started in 2016".

#### **Explanation Added for Translation into English**

These financial statements are presented on the basis of accounting principles and standards generally accepted in the Czech Republic. Certain accounting practices applied by the Company that conform with generally accepted accounting principles and standards in the Czech Republic may not conform with generally accepted accounting principles in other countries.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied by the Company in preparing the 2016 and 2015 financial statements are as follows:

#### a) Intangible Fixed Assets

Intangible fixed assets are recorded at their acquisition cost and related expenses.

Intangible fixed assets are assets with a value exceeding CZK 40 thousand and useful economic life exceeding one year in each individual case. Intangible fixed assets with a cost exceeding CZK 40 thousand are amortized over their useful economic lives.

#### **Amortization**

Amortization is calculated based on the acquisition cost and the estimated useful life of the related asset. The useful economic lives are as follows:

	Years
Certification	4
Software	4
License	5

Financial Statements for the year ended 31 December 2016

#### b) Tangible Fixed Assets

Tangible fixed assets are assets with a value exceeding CZK 20 thousand and useful economic life exceeding one year in each individual case.

Purchased tangible fixed assets are recorded at their acquisition cost, which consists of purchase price, freight, customs duties and other related costs.

Internally-developed tangible fixed assets are recorded at their accumulated cost, which consists of direct costs, indirect costs directly related to the creation of the internally-developed asset (production overheads), and/or indirect administrative costs, if the period of development of the asset exceeded one year.

The costs of technical improvements are capitalized. Repairs and maintenance expenses are expensed as incurred.

#### Depreciation

Depreciation is calculated based on the acquisition cost and the estimated useful life of the related asset. The useful economic lives are as follows:

	Years	
IT	4	
Passenger cars	4	
Building machinery	10	
Pumps	10	
Mix trucks and other trucks	10	
Safety equipment	10	
Furniture and fixtures	10	
Concrete plant technology	10	
Other machinery and equipment	10	
Utility supply networks	15	
Handling areas	15	
Gain or loss on the revaluation of acquired property	15	
Constructions + fences	30	
Fixed assets introduced after expiration of lease contracts	2	

The gain or loss on the revaluation of acquired property represents the difference between the valuation of an enterprise (or a part thereof), acquired by transfer, by contribution or valuation of assets and payables as part of transformation of corporation, except change in legal form, and sum of valuation of single parts of assets of company selling, ceasing or splitting, reduced by adopted debt The gain on the revaluation of acquired property is depreciated on a straight-line basis over a period of 15 years from the acquisition of the enterprise.

Allowance making policy

Financial Statements for the year ended 31 December 2016

Based on inventory-taking, allowances may be created against unused tangible fixed assets whose carrying value temporarily does not correspond to their actual condition. The amount of such allowances is determined by comparing the book value and the fair value of the relevant asset.

#### c) Financial Assets

Short-term financial assets consist of liquid valuables and cash in hand and at bank.

Long-term financial assets consist of ownership interests, available-for-sale securities and loans with maturity exceeding one year.

Upon acquisition, securities and ownership interests are valued at their acquisition cost, which includes direct costs related to the acquisition, e.g. fees paid to consultants.

On the date of acquisition of ownership interests, these long-term financial investments are classified by the Company as subsidiaries or associates (ownership interests constituting controlling or significant influence).

Ownership interests were acquired as a consideration for a non-monetary contribution to a business company and are valued at the net book value of the non-monetary contribution. If the contribution constitutes a taxable supply, such net book value shall be increased by value added tax.

Investments in enterprises in which the Company has the power to govern the financial and operating processes so as to obtain benefits from their operations are treated as 'Equity investment in subsidiaries'.

Investments in enterprises in which the Company is in a position to exercise significant influence over their financial and operating processes so as to obtain benefits from their operations are treated as 'Equity investments in associates'.

The long-term portion of a loan provided to group companies which is due after one year is recorded as 'Loans and borrowings – receivables from group companies' in the balance sheet. The short-term portion of a loan provided to group companies which is due within one year and outstanding interest is recorded in 'Short-term receivables from group companies with majority control' in the balance sheet.

If there is a decrease in the carrying value of long-term financial assets that are not revalued at the balance sheet date, the difference is considered a temporary diminution in value and is recorded as an allowance.

Within the group, a system for utilization of idle money of individual group companies, i.e. cash pool, has been introduced. Cash used from this system as at the date of the financial statements is reported in 'Current liabilities to group companies with majority control' in the accompanying balance sheet and the change in the deposited cash is reported in 'Changes in long-term liabilities and long-/short-term loans' in the accompanying cash flow statement.

#### d) inventory

Purchased inventory is stated at cost. Costs of purchased inventory include acquisition-related costs (freight, customs, warehousing, commission, insurance, etc.).

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Financial Statements for the year ended 31 December 2016

Finished goods and work-in-progress are recorded at actual cost. The cost of inventory produced internally includes material and labor costs and a proportion of production overhead costs allocated on the basis of stage of completion.

Inventory released from warehouse is recorded using the weighted average method.

Allowances are recorded on the basis of evaluation of marketability of inventory as a percentage of the warehouse value of inventory.

#### e) Receivables

Upon origination, receivables are stated at their nominal value as subsequently reduced by appropriate allowances for doubtful and bad amounts. Receivables acquired for a consideration or by payment are carried at their acquisition cost and, subsequently, they are carried at this value adjusted for doubtful and uncollectible amounts. No accounting or statutory allowances are created against group receivables.

#### f) Equity

The basic capital of the Company is stated at the amount recorded in the Commercial Register maintained in the Regional Court. Any increase or decrease in the basic capital made pursuant to the decision of the General Meeting which was not entered in the Commercial Register as at the financial statements date is recorded through changes in basic capital.

In accordance with the Articles of Association, the Company creates a reserve fund from profit or from amounts contributed by partners above their contributions.

#### g) Provisions and Liabilities

The Company creates legal provisions in accordance with the Act on Provisions and provisions for losses and risks if the related purpose amount and timing can be reliably estimated and the accrual and matching principles are observed.

The provision for restoration and rehabilitation of land is created over the period of the lease contract based on estimated costs of rehabilitation of the land and costs of liquidation of the concrete plant after the lease contract expires.

The provision for remediation and reclamation and for mining damage is created based on the instructions of the relevant Mining Authority taking into account the volume of extracted material. Additions to the provision are credited to a restricted bank account.

Long-term liabilities and current liabilities are carried at their nominal values. Amounts resulting from the revaluation of financial derivatives at fair value are shown in other payables.

#### h) Leases

The Company records leased assets by expensing the lease payments and, for finance leases, capitalizing the residual value of the leased assets when the lease contract expires and the purchase option is exercised. Lease payments paid in advance are recorded as prepaid expenses and amortized over the lease term.

#### i) Foreign Currency Transactions

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Financial Statements for the year ended 31 December 2016

Assets and liabilities whose acquisition or production costs were denominated in foreign currencies are translated into Czech crowns at the exchange rate prevailing as at the transaction date. On the balance sheet date monetary items are adjusted to the exchange rates as published by the Czech National Bank as at 31 December.

Realized and unrealized exchange rate gains and losses were charged or credited, as appropriate, to finance income for the year

#### j) Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company management prepared these estimates and predictions based on all available relevant information. These estimates and assumptions are based on information available as at the date of the financial statements and may differ from actual results.

#### k) Recognition of Revenues and Expenses

Revenues and expenses are recognized on an accrual basis, that is, they are recognized in the periods in which the actual flow of the related goods or services occurs, regardless of when the related monetary flow arises.

Revenues are recorded on the date on which the goods are dispatched from warehouse and the ownership passes to customer or on the date on which the services are provided, and are recorded net of discounts and value added tax.

Interest revenues are recognized on an accrual basis based on the outstanding principal amount and the valid interest rate.

Revenues from dividends are recorded when the right to receive dividends is declared.

#### I) Cash flow statement

The cash flow statement was prepared using the indirect method. Cash equivalents are short-term liquid assets that can be easily translated to a known amount of cash.

Cash and cash equivalents from operating, investment and financial activities included in the cash flow statement are not mutually offset.

Current accounts as at 31 December 2016 and 31 December 2015 include restricted accounts maintained with banks and used for the purpose of the statutory provision for remediation and reclamation; the use of the funds in this account is restricted. As a result, these funds are reflected as an increase in receivables rather than cash and cash equivalents in the cash flow statement.

#### m) Income Tax

The corporate income tax expense is calculated based on the statutory tax rate and book income before taxes, increased or decreased by the appropriate permanent and temporary differences (e.g. non-deductible provisions and allowances, entertainment expenses, differences between book and tax depreciation, etc). In addition, the following items are taken into consideration: tax base decreasing items (donations), tax deductible items (tax loss, research and development costs) and income tax reliefs.

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Financial Statements for the year ended 31 December 2016

The deferred tax position reflects the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for corporate income tax purposes, taking into consideration the period of realization.

#### n) Diminution in value

On the balance sheet date, the book value of the Company's assets is evaluated in order to identify any signs of impairment loss. If there are such signs, the realizable value of such asset and the scope of impairment loss, if any, is estimated. If the realizable value of an asset cannot be estimated, the Company shall determine the realizable value of the revenue unit to which such asset belongs.

The realizable value is the higher of the net selling price and the value in use. To determine the value in use, the estimated future cash flows are discounted to their current value using a discount rate before tax that reflects the current market estimate of the time value of money and risks specifically relating to the given asset.

If the estimate shows that the realizable value of an asset (or revenue unit) is lower than its book value, the book value of such asset (revenue unit) is written down to its realizable value.

#### o) Subsequent Events

The impact of events that occurred between the balance sheet date and the date of the financial statements preparation is recognized in the financial statements provided these events provide additional evidence about conditions that existed at the date of the balance sheet.

If material events reflecting the facts occurring after the balance sheet date happened between the balance sheet date and the date of the financial statements preparation the consequences of these events are disclosed in the notes to the financial statements but not recognized in the financial statements.

Financial Statements for the year ended 31 December 2016

### 4. FIXED ASSETS

#### a) Intangible Fixed Assets (in CZK thousands)

#### COST

At beginning of year	Additions	Disposais	Transfers	At end of year
2,881	_	-		2,881
9,262	-	-	955	10,217
5,288	-	-	<b>\$</b>	5,288
7,130	-	-	-	7,130
130	-	-	72	130
69	886	2	(955)	0
24,760	886	-	1	25,646
28,883	177	(4,300)	) <del>=</del> )	24,760
	7,130 130 24,760	2,881 - 9,262 - 5,288 - 7,130 - 130 - 69 886	7,130 130 24,760 886 -	of year         Additions         Disposals         Transfers           2,881         -         -         -           9,262         -         -         955           5,288         -         -         -           7,130         -         -         -           130         -         -         -           69         886         -         (955)           24,760         886         -         -

#### **ACCUMULATED AMORTIZATION**

At beginning of year	Amortization during year	Disposals	At end of year	Net book value
(2,881)	-	3	(2,881)	
(5,398)	(1,639)	, .	(7,037)	3,180
(5,288)		:⊕)(	(5,288)	( <del>  </del> 2
(7,130)	*	:*:	(7,130)	19#0
(130)	<u>=</u>		(130)	100
-	4	167	말	(r#5
(20,827)	(1,639)	(*)	(22,466)	3,180
(23,606)	(1,521)	4,300	(20,827)	3,933
	of year (2,881) (5,398) (5,288) (7,130) (130)	of year during year (2,881) - (5,398) (1,639) (5,288) - (7,130) - (130) - (20,827) (1,639)	of year during year Disposals  (2,881)  (5,398) (1,639) -  (5,288)  (7,130)  (130)  (20,827) (1,639) -	of year during year Disposals of year (2,881) - (2,881) (5,398) (1,639) - (7,037) (5,288) - (5,288) (7,130) - (7,130) (130) - (130) - (130) - (20,827) (1,639) - (22,466)

Financial Statements for the year ended 31 December 2016

#### b) Tangible Fixed Assets (in CZK thousands)

#### COST

	At beginning of year	Additions	Disposals	Transfers	At end of year
Land	172,171	43	(1,956)	0	170,258
Constructions	586,967	139	(408)	15,272	601,970
Machinery and equipment	691,472	1,931	(1,701)	28,556	720,258
Vehicles	59,426	-	(13,949)	22,554	68,031
Furniture and fixtures	2,261	-	(9)	*	2,252
Gain or loss on the revaluation of acquired property	45,442	-	æ¢.		45,442
Other tangibles	11,252			=	11,252
Advances for tangibles	3,120	141	(391)	•	2,870
Tangibles in progress	33,767	63,649	(684)	(66,382)	30,350
2016 Total	1,605,878	65,903	(19,098)	-	1,652,683
2015 Total	1,553,074	65,681	(12,877)	5	1,605,878

#### **ACCUMULATED DEPRECIATION**

	At beginning of year	Depreciation during year	Cost of sales or liquidation	Disposais	At end of year	Allowances	Net book value
Land					in.	(10,220)	160,038
Constructions	(393,503)	(17,164)	(146)	408	(410,405)	(2,000)	189,565
Machinery and equipment	(585,775)	(30,529)	(459)	1,701	(615,062)	<u> </u>	105,197
Vehicles	(18,618)	(5,240)	(6,614)	13,949	(16,523)		51,507
Furniture and fixtures	(2,234)	(10)	8	9	(2,235)	8	17
Gain or loss on the revaluation of acquired property	(38,233)	(1,291)			(39,524)	-	5,918
Other tangibles	(6,687)	(602)	-	-	(7,289)	•	3,963
Advances for tangibles		740	~	-	-	(893)	1,977
Tangibles in progress	s <b></b> c	(19)	*	-	-	(1,163)	29,062
2016 Total	(1,045,050)	(54,836)	(7,219)	16,067	(1,091,038)	(14,276)	547,224
2015 Total	(1,000,134)	(51,733)	(863)	7,680	(1,045,050)	(3,544)	557,284

In 2016, the Company put into operation a newly acquired concrete plant at Slušovice (construction and acquisition of concrete plant technology) in the amount of CZK 21 million. Significant additions to investments included acquisition of vehicles.

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Financial Statements for the year ended 31 December 2016

The total value of small tangible fixed assets which are not reflected in the accompanying balance sheet was CZK 27,589 thousand and CZK 26,551 thousand as at 31 December 2016 and 2015, respectively.

#### c) Long-Term Financial Investments (in CZK thousands)

Summary of changes in long-term financial investments.

	Balance as at 31/ 12/ 2014	Revaluation	Balance as at 31/ 12/ 2015	Revaluation	Cost of sales	Balance as at 31/ 12/ 2016
Subsidiaries	297,723	(4)	297,723	-	(20,024)	277,699
Associates	14,296	(=)	14,296			14,296
Loans to subsidiaries and associates	19,656	(497)	19,159	(3)	π	19,156
Total	331,675	(497)	331,178	(3)	(20,024)	311,151

Subsidiaries and associates as at 31 December 2016 were as follows (in CZK thousands):

Name Registered office	ZAPA beton SK s.r.o. Vajnorská 142, 730 00 Bratislava	ZAPA UNISTAV, s.r.o. Moravanská 224/98, 619 00 Brno	EKO ZAPA beton, s.r.o. Čerčanská 2053/18, 140 00 Prague 4
Ситепсу	EUR	CZK	CZK
Percentage of ownership	99.96	50	50
Total assets	20,595	52,704	24,138
Equity	7,822	43,889	19,580
Basic capital and capital funds	11,952	24,650	13,891
Funds created from profit	293	2,000	202
Retained earnings/accumulated loss	(3,736)	8,312	1.5
Profit/loss for the current year	(627)	8,927	5,487

Financial Statements for the year ended 31 December 2016

Subsidiaries and associates as at 31 December 2015 were as follows (in CZK thousands):

Name	ZAPA beton SK s.r.o.	Beton Union Pizeň s.r.o.	ZAPA UNISTAV, s.r.o.	EKO ZAPA beton, s.r.o.
Registered office	Vajnorská 142, 730 00 Bratislava	Chotěšovská 279, 314 60 Plzeň	Moravanská 224/98, 619 00 Brno	Čerčanská 2053/18 140 00 Prague 4
Currency	EUR	CZK	CZK	CZK
Percentage of ownership	99.96	71.20	50	50
Total assets	19,008	97,658	56,935	28,647
Equity	8,449	83,792	45,199	20,632
Basic capital and capital funds	11,952	32,068	24,650	13,891
Funds created from profit	293	3,160	2,000	202
Retained earnings/Accumulated loss	(5,187)	44,814	8,312	€
Profit/loss for the current year	1,451	3,750	10,237	6,539

Financial information about these companies was obtained from the companies' standalone unaudited financial statements.

In March 2016, ZAPA beton a.s. sold a 71.2% ownership interest in Beton Union Plzeň s. r. o. to IJZ, s.r.o., which settled the respective liability arising from the acquisition as at 31 December 2016. The change was made in the Commercial Register entry on 26 April 2016. The revenue from the sold share was amounting 37 092 CZK thousands.

#### 5. INVENTORY

Excess, obsolete and slow-moving inventory has been written down to its estimated net realizable value by an allowance account. In 2016, an allowance of CZK 3,952 thousand (2015: CZK 3,385 thousand) was created against products (fraction 0 - 4) to reflect the low marketability of products (see Note 7).

#### 6. RECEIVABLES

Allowances against outstanding short-term receivables that are considered doubtful were charged to income in 2016 and 2015, respectively (see Note 7).

					Overdue				
Year	Category	Due	0 - 90 days	91 - 180 days	181 - 360 days	1 - 2 years	2 years and more	Total overdue	Total
2015	Gross	208,324	102,306	4,640	11,011	27,534	141,754	287,245	495,569
	Allowances	5,748	6,285	81	6,208	23,954	122,057	158,585	164,333
	Net	202,576	96,021	4,559	4,803	3,580	19,697	128,660	331,236
2016	Gross	217,859	106,156	5,229	4,084	14,702	143,269	273,440	491,299
	Allowances	6,586	2,469	353	1,508	10,705	126,918	141,953	148,539
	Net	211,273	103,687	4,876	2,576	3,997	16,351	131,487	342,760

Financial Statements for the year ended 31 December 2016

The Company wrote off irrecoverable receivables of CZK 20,454 thousand and CZK 29,823 thousand in 2016 and 2015, respectively due to cancellation of bankruptcy proceedings, unsatisfying the claims in bankruptcy proceedings, etc.

As at 31 December 2016 and 2015, the Company had CZK 11,657 thousand and CZK 15,353 thousand, respectively of long-term receivables comprising in particular ceded receivables. Allowances against the above receivables totaled CZK 7,583 thousand and CZK 11,124 thousand in 2016 and 2015, respectively.

Receivables from related parties (see Note 18).

#### 7. ALLOWANCES

Allowances reflect a temporary diminution in the value of assets (see Notes 4, 5 and 6).

Changes in the allowance accounts (in CZK thousands):

Allowances against:	Balance as at 31/ 12/ 2014	Additions	Deductions	Balance as at 31/ 12/ 2015	Additions	Deductions	Balance as at 31/ 12/ 2016
Fixed assets	3,296	248	> <b>=</b> 8	3,544	10,744	(12)	14,276
Inventory	2,954	3,385	(2,954)	3,385	3,952	(3,385)	3,952
Receivables – legal	111,770	29,428	(21,080)	120,118	12,545	(23,278)	109,385
Receivables – other	65,511	143,724	(152,951)	56,284	16,232	(25,551)	46,965

Legal allowances are created in compliance with the Act on Provisions and are tax deductible.

In 2016, the Company established allowances against land totaling CZK 10,220 thousand; the allowance against land in the allowance against land in Písková Lhota was CZK 8,140 thousand and the allowance against land in Nebanice was CZK 2,080 thousand.

#### 8. SHORT-TERM FINANCIAL ASSETS

Short-term financial assets consist of cash in hand, liquid valuables and cash at bank.

In 2015, funds in the amount of CZK 8,730 thousand were transferred from the blocked account maintained with Komerční banka a.s. in Liberec to a special blocked account opened with UniCredit Bank Czech and Slovakia, a.s. with the consent of the Mining Authority for the territory of Liberec and Hiland Regions. In the cash flow statement, the amount was recorded as an increase in receivables while cash and cash equivalents were reduced by the same amount. In 2016, the balance of the blocked account increased to CZK 10,827 thousand and the balance of other blocked accounts was CZK 6,736 thousand. Accordingly, the funds on blocked accounts totaled CZK 17,563 thousand. Both cash and cash equivalents were decreased by the respective amount whereas receivables were increased by the respective amount in 2016 as well.

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Financial Statements for the year ended 31 December 2016

#### 9. PREPAID EXPENSES AND ACCRUED INCOME

Prepaid expenses include in particular rental fees and other overhead and are charged to income for the year in which they were incurred.

Prepaid expenses (specific purpose expenses) include in particular the costs of overburden.

#### 10. EQUITY

Statement of changes in equity (in CZK thousands):

	Balance as at 31/ 12/ 2014	Increase	Decrease	Balance as at 31/ 12/ 2015	Increase	Decrease	Balance as at 31/ 12/ 2016
Number of shares	3,002		•	3,002		*	3,002
Basic capital	300,200	<b>#</b>	:=0	300,200	: <b>.</b> :	*	300,200
Gain or loss on revaluation upon corporation transformations	424	g g	~	424	•	•	424
Reserve fund	94,340	-	(₩)(	94,340	3000	¥	94,340
Retained earnings/ accumulated loss	325,233		<b></b> 0	325,233	343		325,233
Profit/(loss) for the year	122,500	162,584	(122,500)	162,584	218,287	(162,584)	218,287

The basic capital of the Company consists of 3,002 registered shares, fully subscribed and paid, with a nominal value of CZK 100,000 each. As at 31 December 2016 and 2015, the Company held 3,002 own shares with the total value of CZK 300,200 thousand.

The sole shareholder's decision of 16 March 2016 approved the distribution of the 2015 profit after tax totaling CZK 162,584 thousand to the sole shareholder. The sole shareholder's decision of 25 March 2015 approved the distribution of the 2014 profit after tax totaling CZK 122,500 thousand to the sole shareholder.

#### 11. PROVISIONS

The movements in the provision accounts were as follows (in CZK thousands):

Provisions	Balance as at 31/ 12/ 2014	Additions	Deductions	Balance as at 31/ 12/ 2015	Additions	Deductions	Balance as at 31/ 12/ 2016
Legal	15,079	3,200	(717)	17,562	2,771	0	20,333
Other	42,979	(5,607)	(2,396)	34,976	1,265	(2,593)	33,648

Legal provision was created against mining damage, remediation and reclamation in compliance with the decision of the competent Regional Mining Authority.

Other provisions are created for the purposes of provision for holiday, provision for restoration and rehabilitation of leased land and accounting provisions for mining damage, remediation and reclamation.

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Financial Statements for the year ended 31 December 2016

#### 12. CURRENT LIABILITIES

As at 31 December 2016 and 2015, the Company had liabilities of CZK 8,646 thousand and CZK 8,576 thousand, respectively owing to social security and health insurance premiums.

Unbilled deliveries represent, in particular, unbilled rent, energy consumption and repairs.

Payables to related parties (see Note 18).

#### 13. ACCRUALS AND DEFERRED INCOME

Accruals include, in particular, costs of material and freight, which are charged to income for the year in which they were incurred.

#### 14. INCOME TAXES

On the basis of preliminary calculation the Company calculated tax as follows (in CZK thousands):

2015	2016
200,387	260,322
(4,953)	(77,388)
(1,458)	(3,707)
(8,548)	1,980
(5,520)	(1,328)
3,413	31,781
183,321	211,660
19 %	19 %
34,830	40,215
(122)	(114)
(396)	(61)
34,312	40,040
	200,387 (4,953) (1,458) (8,548) (5,520) 3,413 183,321 19 % 34,830 (122) (396)

Financial Statements for the year ended 31 December 2016

The Company quantified deferred taxes as follows (in CZK thousands):

	20	15	20	16
Deferred tax items	Deferred tax asset	Deferred tax llability	Deferred tax asset	Deferred ta
Difference between net book value of fixed assets for accounting and tax purposes		(21,324)	(+):	(21,403)
Other temporary differences:				
Allowance against receivables	10,694	9	8,923	9
Allowance against inventory	643	2	751	
Allowance against fixed assets	:•€	*	180	
Provisions	6,646	=	6,393	
Total	17,983	(21,324)	16,067	(21,403)
Net		(3,341)	•	(5,336)

#### 15. LEASES

In the years 2016 and 2015 the lease period varied between 48 to 72 months. The Company had no lease agreement on concrete plant technology in both these years.

As at 31 December 2016 and 2015, assets which are being used by the Company under lease arrangements consist of the following (in CZK thousands):

Description	Terms/ Conditions	Expense in 2015	Expense in 2016
Trucks	48 - 72 months	17,086	15,259
Passenger cars	48 - 72 months	5,577	5,661

Financial Statements for the year ended 31 December 2016

#### 16. REVENUES

The breakdown of revenues on ordinary activities is as follows (in CZK thousands):

	20	15	20	16
	Domestic	Foreign	Domestic	Foreign
Goods - concrete	8,718	•	4,658	
Goods - stone	8,021	€£	1,348	3
Goods - land	5,195	:=:	1,240	19
Other	2,562	1,108	3,415	608
Revenues from the sale of goods	24,496	1,108	10,661	608

	2015		2016	
	Domestic	Foreign	Domestic	Foreign
Sale of product - concrete	1,529,804	-	1,587,593	
Sale of product - stone	112,522	3	89,464	3
Other revenues	891		823	
Services - freight	323,439	1,503	340,275	933
Services - rent	1,515	617	1,514	1,807
Other services	7,728	484	7,894	484
Revenues from the sale of products and services	1,975,899	2,604	2,027,563	3,224

In 2016 the revenues of the Company were concentrated primarily with the sale of concrete to customers in the construction industry. Revenues from ordinary activities were generated mainly within the Czech Republic.

Financial Statements for the year ended 31 December 2016

#### 17. PERSONNEL AND RELATED EXPENSES

The breakdown of personnel expenses is as follows (in CZK thousands):

	20	15	20	16
	Total personnel	Members of managerial bodies	Total personnel	Members of managerial bodies
Average number of employees	485	42	466	40
Wages and salaries	234,487	38,394	228,359	38,317
Bonuses of members of the corporation	1,118	1,118	1,220	1,220
Social security and health insurance	78,802	11,643	79,699	11,893
Social cost	175	2,465	4,627	2,681
Total personnel expenses	314,582	53,620	313,906	54,111

The members of statutory and supervisory bodies received total bonuses and other remuneration of CZK 1,220 thousand and CZK 1,118 thousand in 2016 and 2015, respectively.

No loans, guarantees, advances and other benefits were granted to the members and former members of statutory and supervisory bodies and to directors and executive officers in 2016 and they do not hold any shares of the Company. Members of statutory and supervisory bodies and directors and executive officers use company cars for private purposes.

#### 18. RELATED PARTY INFORMATION

The Company sells products to related parties in the ordinary course of business. Sales were CZK 15,062 thousand and CZK 11,250 thousand in 2016 and 2015, respectively.

Receivables from related parties as at 31 December 2016 and 2015 were as follows (in CZK thousands):

Terms/ Due dates	2015	2016
11-11-211-2111	5	- 2
	658	681
	51,437	53,217
	795	325
	958	314
	23	19
	53,876	54,539
	Terms/ Due dates	5 658 51,437 795 958 23

Financial Statements for the year ended 31 December 2016

The Company purchases products and receives services from related parties in the ordinary course of business. Purchases were CZK 329,627 thousand and CZK 349,865 thousand in 2016 and 2015, respectively.

Short-term payables to related parties as at 31 December 2016 and 2015 were as follows (in CZK thousands):

Related party	Terms/ Due dates	2015	2016
		CZK	
Cement Hranice a.s		60,172	57,857
Dyckerhoff GmbH		2,675	7,003
ZAPA beton SK		405	
ZAPA UNISTAV		99	35
EKO ZAPA beton		74	143
Beton Union Plzeň		68	3
Total		63,493	65,038

Loans and borrowings to group companies as at 31 December 2016 and 2015 were as follows (in CZK thousands):

Related party	Terms/ Conditions	2015	2016
ZAPA beton SK s.r.o.	Due date: 31/ 12/ 2018	19,159	19,156

As at 31 December 2016 and 2015, outstanding interest on the loan to ZAPA beton SK s.r.o. amounted to CZK 23,613 thousand and CZK 23,013 thousand, respectively, and was recorded in 'Receivables from group companies with majority control'. The interests for 2016 and 2015 amounted CZK 601 and 603 thousands. The interest rate from loan is 3,075% p.a.

Short-term loans from group companies (Cash Pool) as at 31 December 2016 and 2015 were as follows (in CZK thousands):

2015	2016
100,305	3,032
100.305	3,032
	The state of the s

The interest costs connected to Cash Pool for 2016 and 2015 amounted 421 and 1,453 CZK thousands respectively. The interest received for 2016 and 2015 amounted 19 and 0 CZK thousands. Debit balances of Cash Pool are charged by PRIBOR O/N + 0.4% p.a., credit balances of Cash pool are charged by PRIBOR O/N + 0.18% p.a.

In 2016 and 2015, the Company received dividends form finance investments amounting 40.296 CZK thousands and 4.953 CZK thousands.

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Financial Statements for the year ended 31 December 2016

#### 19. SIGNIFICANT ITEMS OF INCOME STATEMENT

Consumption of purchased items as at 31 December 2016 were as follows (in CZK thousands):

	2015	2016
Consumption of material	1,031,661	1,084,304
Consumption of energy	23,565	31,588
Total consumed purchases	1,055,226	1,115,892

Other operating expenses as at 31 December 2016 and 2015 were as follows (in CZK thousands):

	2015	2016
Gifts	636	607
Write-off of receivables and ceded receivables	29,823	20,454
Other operating costs	18,149	17,506
Total other operating expenses	48,608	38,567

Statutory auditor's fees as at 31 December 2016 and 2015 were as follows (in CZK thousands):

	2015	2016
Audit of the financial statements	817	777

#### 20. SUBSEQUENT EVENTS

No significant events occurred after the balance sheet date, which would have significant impacts on the Company's results of operations.

# 21. STATEMENT OF CHANGES IN EQUITY (SEE NOTE 10)

Prepared on:

Signature of accounting unit's statutory body:

Person responsible for accounting accounting (name, signature):

Person responsible for financial statements (name, signature):

Jan March 2017 Marco Duranda

Jan Macháň

Jiří Haša

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#### Report on Relations

of the company ZAPA beton a.s. Vídeňská 495, 142 00 Prague 4 Reg. No.: 25137026

registered in the Commercial Register maintained by the Municipal Court in Prague under file reference B 4785

registered capital: CZK 300,200,000

3,002 registered shares in the nominal value of CZK 100,000 per share

sole shareholder:

Dyckerhoff GmbH

Biebricher Straße 68, 65203 Wiesbaden, Germany

commercial registration: Amtsgericht District Court in Wiesbaden,

under reference number HRB 27594

Tax ID No.:

CZ25137026

Data Box ID:

94wa39w

Bank:

UniCredit Bank Czech Republic and Slovakia a.s.

Account No.:

801811006 / 2700

Tel.: Fax: +420 226 004 444 +420 226 004 440

Email:

zapa@zapa.cz

#### **Preamble**

Composition of the Board of Directors: Chairman Jaromír Chmela, members Marco Duranda and Jiří Haša, as a statutory body of ZAPA beton a.s., in accordance with the provisions of Section 82 et seq. of Act No. 90/2012 Coll., on Business Corporations (hereinafter the "Business Corporations Act"), as fulfilment of their duties have prepared this report, which describes relationships between connected persons and entities, meaning relationships between the controlled entity and the controlling entity and relationships between the controlled entity and other entities controlled by the same controlling entity. The relationships are described with consideration for the need to respect the provisions of Section 504 of Act No. 89/2012 Coll., the Civil Code, related to trade secrets.

# l. Structure of relationships in the business grouping and the controlled entity's role

1. Controlling entity:

Pursuant to the provisions of Section 74 of the Business Corporations Act, the controlling entity of ZAPA beton a.s. is: Dyckerhoff GmbH, a company with its registered office located at: Biebricher Straße 68, 65203 Wiesbaden, Germany, registered in the Commercial Register of the Amtsgericht District Court in Wiesbaden, under reference number HRB 27594.

Since 2013, the sole owner of the controlling entity has been Buzzi Unicem SpA, a joint-stock company with its registered office at via Luigi Buzzi, 6, 15033 Casale Monferrato (AL), Italy (the governing entity).

- 2. ZAPA beton a.s. is a Czech subsidiary of the cement concern Dychkerhoff/Buzzi Unicem, the shares of Buzzi Unicem SpA are quoted on the exchange in Milan, and the code of the shares is: ISIN IT0001347308. The detailed structure of the relationships within the business group can be found on the parties' websites (<a href="https://www.buzziunicem.it">www.dyckerhoff.com</a>).
- 3. The controlled entity ZAPA beton a.s. is one of the leading manufacturers of ready mixed concrete in the Czech Republic. As a member of the Italian concern Buzzi Unicem (since 2004), it is also one of the world's leading manufacturers of construction materials. The joint-stock company's main production activity is manufacturing, transport and placing of concrete and other products containing cement or other types of binding materials. With changes to the legal regulations regarding joint-stock companies stemming from Act No. 89/2012 Coll., the Civil Code, and Act No. 90/2012 Coll., on business corporations and cooperatives, taken into consideration, the joint-stock company as a business corporation has become subject to the Act as

a whole in the manner described pursuant to the provisions of Section 777 paragraph 5 of Act No. 90/2012 Coll., and pursuant to that legislation it amended its Statutes in 2014.

A dualistic system of management has been implemented in the company. The Board of Directors of the joint-stock company as its statutory body and the Supervisory Board of the joint-stock company as its control body each have three members, who serve three-year terms.

In 2016, the Chairman of the Board of Directors was Mr. Jaromír Chmela, and the other members were Marco Duranda and Jiří Haša. The rights and obligations of the Board of Directors are specified in Article 20 of the company's Statutes. Mr Paolo Zelano is the Chairman of the Supervisory Board (his office was cancelled as of 31st December 2016) and its other members are Luigi Buzzi and Massimo Paris. The position and authority of the Supervisory Board as a control body are defined in Article 22 of the Statutes of the company.

The executive management of the company in 2016 consisted of: General Manager Marco Duranda, Director for Bohemia Peter Markulinec, Director for Moravia Vlastimil Hanáček, Director of Quarries and Sandpits and Head of the Central Services Department Jörg Reiner Wild, Head of Quality Giuseppe Giunti, Finance Director Jiří Haša, and HR Manager Alžběta Vlachová.

In all matters, the members of the Board of Directors represent the joint-stock company; two members of the Board of Directors always acting jointly on the company's behalf.

# II. Method and means of control and other important activities

- 1. The Chairman of the Supervisory Board, Paolo Zelano, serves within the concern as Director of the Division for Central and Eastern Europe, and Supervisory Board Member Luigi Buzzi, who is a member of the Supervisory Board of Dyckerhoff GmbH, and Supervisory Board Member Massimo Paris, who within the concern is Director of Group Quality Assurance, through their decision making activities within the control body of the controlled entity promote the interests of the sole shareholder.
- 2. Besides their independent activities carried out pursuant to the Statutes of the company, in 2016, the members of the Board of Directors and the Supervisory Board attended three joint meetings, at which they discussed the controlled entity's business plan and at which the process of approving legal acts and other measures taken by the Board of Directors were carried out, for which the Supervisory Board's consent is needed.
- 3. A concern agreement, a joint-venture agreement, an agreement on exercising of voting rights and similar agreements have not been entered into.

# III. Overview of contracts within the business grouping, other legal acts and other measures

- 1. Relations between the controlled entity ZAPA beton a.s. and the controlling entity Dyckerhoff GmbH: in 2016, the controlling entity invoiced and reinvoiced the liability insurance, invoiced SAP hosting, data archiving, infrastructure services (these three last mentioned services according to the Contract on Provision of Information Services, entered with this company as the provider on 1<sup>st</sup> January 2013), and salary/insurance (according to the International Hiring Out of Labour Agreement from 6<sup>th</sup> October 2015). No other contracts, which could be categorised under the group of mutual contracts, have not been entered into.
- 2. In 2016, Buzzi Unicem SpA (governing entity), as the lender, provided fulfilment according to the International Hiring Out of Labour from 19<sup>th</sup> February 2014. No other contracts, which could be categorised under the group of mutual contracts, have not been entered into.
- 3. In 2016, the following transactions were carried out with other entities controlled by the controlling entity, Dyckerhoff GmbH or Buzzi Unicem SpA, involving ZAPA beton a.s. (hereinafter "ZAPA"):

#### Unical SpA

registered office: Via Luigi Buzzi, 6, 15033 Casale Monferrato (AL), Italy

Annual Report 2016 - ZAPA beton a.s.

Reg. No.: 01303280067

- Unical SpA reinvoiced the costs of a dehydrator

#### Cement Hranice, akciová společnost

registered office: Bělotínská 288, 753 39 Hranice I – Město

Reg. No.: 15504077

- Yearly purchase contracts entered into for selected plants (concrete mixing plants), sale of bulk cement, where Cement Hranice, akciová společnost, is the supplier,
- The Contract for Work of 19<sup>th</sup> February 2016, in which Cement Hranice, akciová společnost, is specified as the contractor for ensuring IT services and related activities, entered into for the year 2016,
- The Contract for Work of 19<sup>th</sup> February 2016, where Cement Hranice, akciová společnost, is specified as the contractor for ensuring accounting and related services, entered into for the year 2016,
- The Contract on Automatic Transfer of Balances of Cash-pooling of 1<sup>st</sup> October 2003, as amended by Amendments No. 1 of 22<sup>nd</sup> December 2006 and No. 2 of 20<sup>th</sup> September 2010, entered into with HVB Bank Czech Republic a.s., with ZAPA and Cement Hranice, akciová společnost, as clients,
- The Contract on Mutual Settlement of Interest from Cash-pooling of 20<sup>th</sup> October 2003, as amended by the Amendment of 25<sup>th</sup> September 2009, and the Amendment No. 2 of 1<sup>st</sup> July 2016, with the market interest rate of O/N PRIBOR + 0.4% for a debit balance; and 0.18% for a credit balance,
- The Lease Contract of 31st August 2000, with an Amendment No. 15 of 1st March 2016, with Cement Hranice, akciová společnost, as the Lessor, for leasing of land for the concrete mixing plant in Hranice,
- Lease Contracts, with Cement Hranice, akciová společnost, as the Lessor, for leasing of business space (offices, laboratory with equipment, sanitary facility) including services, three contracts, concluded during 2016, lease for an indefinite period of time, with 3-months cancellation period,
- The Contract on Supplying of Water and Drainage of Waste Water of 17<sup>th</sup> February 2014, with Cement Hranice, akciová společnost specified as the supplier, for the concrete mixing plant in Hranice and since 1<sup>st</sup> August 2015 also for the laboratory in Hranice, as amended by the Amendment No. 2 of 22<sup>nd</sup> January 2016, to this contract,
- The Contract on Composite Supply of Electricity of 31<sup>st</sup> July 2015, with automatic prolongation, as amended in Amendments No. 2 of 22<sup>nd</sup> January 2016 and 1<sup>st</sup> June 2016, Cement Hranice, akciová společnost, as the supplier, supplies for laboratory in Hranice,
- The Liability Insurance Contract of 17<sup>th</sup> February 2016, with HDI Versicherung AG as the insurer and ZAPA and Cement Hranice, akciová společnost, as the co-insured.
- Both parties invoiced each other during 2016 and reinvoiced each other based on individual orders for the costs connected with operation of the plant, such as costs for water consumption, fuel etc., with total costs for ZAPA of CZK 206,840 and revenues of CZK 1,960.
- 4. It was decided by the controlling entity on 16th March 2016 on payment of dividends for 2015 in the total amount of CZK 162,584 thousand.
- 5. According to a decision of the controlling entity, in March 2016, the controlled entity sold the 71.2% share in the subsidiary Beton Union Plzeň s.r.o. The acquirer of this share was IJZ, s.r.o. which fulfilled its whole obligation ensuing from the share purchase by the 31<sup>st</sup> December 2016. The change was registered in the Commercial Register on 26<sup>th</sup> April 2016.

6. In the most recent accounting period, no actions were carried out initiated by or in the interest of the controlling entity or entities controlled by the controlling entity in relation to assets that exceeded 10% of the equity of the controlled entity determined based on the most recent financial statements, and no other measures were adopted or carried out in the interest of or initiated by controlled entities in 2016, except as described herein.

#### IV. Assessment of harm

- 1. The controlled company, ZAPA beton a.s., did not suffer any harm from its relationships with Dyckerhoff GmbH/Buzzi Unicem SpA. The performance based on the business relationships described above was arranged in standard prices for the given locations and time.
- 2. Inclusion of the controlled entity in the business grouping brings financial stability, an open approach to technological know-how and the advantage of vertical interconnection: production of cement aggregates concrete.

# V. Statutory Body's declaration

The Board of Directors as the statutory body of ZAPA beton a.s. hereby declares that the details contained herein are accurate and complete and that this report was prepared pursuant to the provisions of Section 82 of the Business Corporations Act with full inclusion of all information and details that the statutory body has available and/or were determined while exercising proper care.

In Prague, on 3 March 2017

ZAPA beton a.s.

Jaromír Chmela

Chairman of the Board of Directors

Marco Duranda

Member of the Board of Directors

Jiří Haša

Member of the Board of Directors



(Translation of a report originally issued in Czech - see Note 2 to the financial statements.)

INDEPENDENT AUDITOR'S REPORT

To the Shareholder of ZAPA beton a.s.:

#### Opinion

We have audited the accompanying financial statements of ZAPA beton a.s. (the Company) prepared in accordance with accounting principles generally accepted in the Czech Republic, which comprise the balance sheet as at 31 December 2016, and the income statement, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information. For details of the Company, see Note 1 to the financial statements.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with accounting principles generally accepted in the Czech Republic.

#### Basis for Opinion

We conducted our audit in accordance with the Act on Auditors and Auditing Standards of the Chamber of Auditors of the Czech Republic, which are International Standards on Auditing (ISAs), as amended by the related application clauses. Our responsibilities under this law and regulation are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Act on Auditors and the Code of Ethics adopted by the Chamber of Auditors of the Czech Republic and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

In compliance with Section 2(b) of the Act on Auditors, the other information comprises the information included in the Annual Report other than the financial statements and auditor's report thereon. The Board of Directors is responsible for the other information.

Our opinion on the financial statements does not cover the other information. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. In addition, we assess whether the other information has been prepared, in all material respects, in accordance with applicable law or regulation, in particular, whether the other information complies with law or regulation in terms of formal requirements and procedure for preparing the other information in the context of materiality, i.e. whether any non-compliance with these requirements could influence judgments made on the basis of the other information.

Based on the procedures performed, to the extent we are able to assess it, we report that:

- The other information describing the facts that are also presented in the financial statements is, in all material respects, consistent with the financial statements; and
- The other information is prepared in compliance with applicable law or regulation.

In addition, our responsibility is to report, based on the knowledge and understanding of the Company obtained in the audit, on whether the other information contains any material misstatement. Based on the



procedures we have performed on the other information obtained, we have not identified any material misstatement.

Responsibilities of the Company's Board of Directors and Supervisory Board for the Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the Czech Republic and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board is responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with above regulations will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the above law or regulation, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



Evaluate the overall presentation, structure and content of the financial statements, including
the disclosures, and whether the financial statements represent the underlying transactions
and events in a manner that achieves fair presentation.

We communicate with the Board of Directors and the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ernst & Young Audit, s.r.o.

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3 March 2017 Prague, Czech Republic